

SOLE SOURCE

- 28. Authorize Sole Source Procurement and authorize the issuance of Purchase Order(s) for various LifePak 12 System Equipment and related appurtenances including services, to Medtronic Physio Control Corporation, Redmond, WA (Not-to-Exceed \$500,000.00).**

The LifePak 12 System is an electrocardiogram monitor/defibrillator used on various rescue units throughout Seminole County. Medtronic Physio-Control Corporation is the only source for service, support, parts and accessories for these units as they do not utilize the services of dealers or distributors for the sale or service of their equipment. The EMS section of the Fire division has been upgrading its EKG equipment over the last several years with the Lifepak 12 System.

Purchase Orders will be issued throughout the Fiscal Year in accordance with budgetary constraints. Public Safety/Fire Rescue Division and Fiscal Services/Purchasing and Contracts Division recommend that the Board approve the Sole Source Procurement and authorize the issuance of a Purchase Order(s) to Medtronic Physio-Control.

**SOLE SOURCE /PROPRIETARY SOURCE
PURCHASE DATA SHEET
SEMINOLE COUNTY
PURCHASING and CONTRACTS DIVISION**

X SOLE SOURCE

PROPRIETARY SOURCE

Date Submitted: 10/13/04	Requester: Cindy Luttfiring
Requisition No: 5896	Dept./Div. Name: Public Safety/Fire Rescue
Item Description: LifePak parts and service	
Your Selected Vendor's Name: Medtronic, Inc.	
Vendor's Address: 11811 Willows Rd NE, Redmond, WA	
Vendor's Phone #: 800-442-1142 X2440 Contact Name: Brian Smeiles	
Justification (Why is this the only item which will meet your need?)	
Medtronic Inc is the manufacturer of the LIFEPAK series and sole source distributor of replacement parts and supplies, including new equipment, accessories and service. The use of,	
supplies Accessories, parts or service from sources other than MEDTRONIC, INC is not recommended.	
Vendor #1 Contacted:	Telephone:
Vendor #2 Contacted:	Telephone:
Vendor #3 Contacted:	Telephone:
Attachments: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Requesting Division Manager's Signature:	Date: 10/13/04
Requesting Department Director's Signature:	Date: 10/13/04

Purchasing and Contracts Division Review	
Analyst Review: <i>[Signature]</i>	Date: <i>10/15/04</i>
Supervisor Review: <i>[Signature]</i>	Date: _____

Purchasing & Contracts Manager - Determination	
Comments:	
Approval/Disapproval of:	
Manager Signature:	Date: 10/25/04
Purchase Order No.:	Amount of Purchase: \$

10/12/2004 07:55 FAX

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October 12, 2004

Seminole County Fire Rescue
S541225
Attn: Cindy
FX: 407-665-5010

Dear Customer:

MEDTRONIC PHYSIO-CONTROL CORP , 11811 Willows Road N.E., Redmond, Washington is the sole source and distributor of replacement parts and supplies, including new equipment and accessories, for LIFEPAK® monitor/defibrillator/pacemakers, VSM® vital signs monitors, and LIFESTAT® noninvasive blood pressure monitors.

The use of supplies, accessories, or parts from sources other than MEDTRONIC PHYSIO-CONTROL is not recommended. MEDTRONIC PHYSIO-CONTROL has no information regarding the performance or effectiveness of its products if they are used in conjunction with supplies, accessories, or parts produced or manufactured by companies other than MEDTRONIC PHYSIO-CONTROL. Use of said products may void MEDTRONIC PHYSIO-CONTROL CORP product warranty.

Please feel free to contact me at 800-426-8047, extension 4596 should you require further information.

Sincerely,
MEDTRONIC PHYSIO-CONTROL CORP

A handwritten signature in black ink that reads "Michael R. Taylor". The signature is written in a cursive style with a large, sweeping "M" and a long, horizontal stroke at the end.

Michael R. Taylor
Director,
Worldwide Field Service

MRT/clt

10/12/2004 07:54 FAX

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October 12, 2004

Seminole County Fire Rescue
S541225
Attn: Cindy
FX: 407-665-5010

Dear Customer:

MEDTRONIC PHYSIO-CONTROL CORPORATION is the manufacturer of the LIFEPAK® series of cardiac defibrillators/monitors. MEDTRONIC PHYSIO-CONTROL authorized Technical Service Representatives provide manufacturer authorized maintenance for MEDTRONIC PHYSIO-CONTROL CORPORATION products. This ensures your critical patient care equipment is serviced by factory-trained representatives, and that parts manufactured expressly for the MEDTRONIC PHYSIO-CONTROL LIFEPAK are used.

Sincerely,
MEDTRONIC PHYSIO-CONTROL CORPORATION

A handwritten signature in cursive script that reads "Michael R. Taylor". The signature is written in dark ink and is positioned above the printed name and title.

Michael R. Taylor
Director,
Worldwide Field Service

MRT/clt