

SEMINOLE COUNTY GOVERNMENT AGENDA MEMORANDUM

SUBJECT: Bank of New York, Qualified Targeted Industry (QTI) Resolution

DEPARTMENT: Economic Development **DIVISION:** Economic Development

AUTHORIZED BY: Don Fisher **CONTACT:** William J. McDermott ^{WJM} **EXT.** 7132

Agenda Date 10/25/05 Regular <input type="checkbox"/> Consent <input checked="" type="checkbox"/> Work Session <input type="checkbox"/> Briefing <input type="checkbox"/> Public Hearing – 1:30 <input type="checkbox"/> Public Hearing – 7:00 <input type="checkbox"/>

MOTION/RECOMMENDATION:

Approve and authorize the Chairman to execute a resolution recognizing Bank of New York as a QTI and providing an appropriation of \$39,000.00 as local participation in the QTI tax refund program.

BACKGROUND:

Bank of New York is expanding their current operation at 100 Colonial Center Parkway in Seminole County and adding 65 new high-level financial services jobs. The average salary of the new jobs is \$39,000, which is above 115% of the county's average annual wage.

The anticipated capital investment is \$3,500,000, which includes renovations and new equipment purchases.

The Board of County Commissioners is being asked to consider a Qualified Target Industry Incentive (QTI) Award for Bank of New York. The total award is \$195,000. In accordance with the QTI program, local governments are required to provide a 20% match, which in this case would be \$39,000 for Seminole County. Funds are available in the JGI Trust Fund to cover this request.

The project is consistent with stated economic development priorities of Seminole County in several respects;

- The job creation is consistent with the development of high value added job opportunities within the county as stated in the JGI Ordinance, Section 1, (b).
- The project location and industry sector is consistent with the stated objectives of Seminole County's Economic Development Strategy, and the Metro Orlando EDC and Enterprise Florida Economic Development goals and is a corporate headquarters.

Reviewed by:
Co Atty: _____
DFS: _____
Other: _____
DCM: <u>[Signature]</u>
CM: <u>[Signature]</u>
File No. <u>CED01</u>

QUALIFIED TARGET INDUSTRY TAX REFUND PROGRAM

RESOLUTION NO: _____

A RESOLUTION BY THE GOVERNING BOARD OF SEMINOLE COUNTY, FLORIDA FINDING THAT BANK OF NEW YORK BE APPROVED AS A QUALIFIED APPLICANT PURSUANT TO S.288.106, FLORIDA STATUTES; AND PROVIDING AN APPROPRIATION OF \$39,000.00 AS LOCAL PARTICIPATION IN THE QUALIFIED TARGET INDUSTRY TAX REFUND PROGRAM FOR FISCAL YEARS 2006/07 THROUGH 2010/11, AND PROVIDING FOR AN EFFECTIVE DATE.

BE IT RESOLVED BY THE GOVERNING BOARD OF SEMINOLE COUNTY, FLORIDA as follows:

WHEREAS, the business is Financial Services, *specifically, BANK OF NEW YORK*; and

WHEREAS, **BANK OF NEW YORK** is located at 100 Colonial Center Parkway, Lake Mary, FL; and

WHEREAS, **BANK OF NEW YORK** intends to expand the current operation in Seminole County located in Lake Mary. Anticipated capital investment will include \$1,700,000.00 for renovations and \$1,800,000.00 for new equipment; and

WHEREAS, **BANK OF NEW YORK** will conservatively create 65 high-level financial services new jobs over a one-year period beginning in 2006. These jobs will be professional and specialized with an average salary of \$39,000.00; and

WHEREAS, It is acknowledged that local participation, of which Seminole County will provide a 20% match for a total not to exceed \$39,000.00;

NOW, THEREFORE, BE IT RESOLVED BY THE GOVERNING BOARD OF SEMINOLE COUNTY, FLORIDA that the Board hereby recommends, **BANK OF NEW YORK** be approved as a Qualified Target Industry Business pursuant to S.288-106, Florida Statutes.

BE IT FURTHER RESOLVED that the necessary commitment of local financial support for the Qualified Target Industry Business for the Qualified Target Industry Tax Refund Program exists in an amount not to exceed \$39,000, that this amount will be paid to the Florida Economic Development Trust Fund as required, in accordance with the Office of Tourism, Trade and Economic Development guidelines, with the stipulation that these funds are intended to represent the "local participation" pursuant to S. 288-106, Florida Statutes.

This resolution shall take effect immediately upon its adoption.

DULY ADOPTED BY THE GOVERNING BOARD OF SEMINOLE COUNTY, FLORIDA THIS 25TH DAY OF OCTOBER, 2005.

ATTEST:

**BOARD OF COUNTY COMMISSIONERS
SEMINOLE COUNTY, FLORIDA**

Chairman

Clerk

Total Refund / Exhibit A

Calculation of Phased QTI Refunds for Bank of New York

Potential Per Job Award Amt.

\$ 3,000.00

	Phase 1	Phase 2	Phase 3	Phase 4	Phase 5	Phase 6	Total Jobs
Jobs	65						65
	12/31/2006						

Potential Total QTI Refunds

	Yr. 1-2007	Yr. 2-'08	Yr. 3-'09	Yr. 4-'10				
Phase 1	48,750	48,750	48,750	48,750				
Phase 2		-	-	-	-			
Phase 3			-	-	-	-		
Phase 4				-	-	-	-	
Phase 5					-	-	-	-
Phase 6						-	-	-
Total:	48,750	48,750	48,750	48,750	-	-	-	-
State:	39,000	39,000	39,000	39,000	-	-	-	-
Local:	9,750	9,750	9,750	9,750	-	-	-	-
Total QTI:	\$ 195,000		State: \$ 156,000		Local: \$ 39,000			

Local Financial Support / Exhibit B
Calculation of Phased QTI Refunds for Bank of New York

	Phase 1	Phase 2	Phase 3	Phase 4	Phase 5	Phase 6	Total Jobs
Jobs	65	0	0	0	0	0	65
12/31/2006							

QTI Local Financial Support (LFS)

	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6	Yr. 7	Yr. 8	Yr. 9
Phase 1	9,750	9,750	9,750	9,750					
Phase 2		-	-	-	-				
Phase 3			-	-	-	-			
Phase 4				-	-	-	-		
Phase 5					-	-	-	-	
Phase 6						-	-	-	-
Local:	9,750	9,750	9,750	9,750	-	-	-	-	-
Total QTI LFS: \$		39,000							

Name of Company	Bank of New York	
Taxable Value/Capital Investment		\$3,505,206
Company Information:	Outsourcing Business Unit	
Proposed Location:	100 Colonial Center Parkway	
Incentive Award / QTI 20% Local Match		\$ 39,000
Taxing Entities (Ad Valorem):	*Rate	Tax (\$)
Countywide/General Fund	0.0049989	\$ 17,522
Countywide/Transportation	0.0001228	\$ 430
Countywide/Debt Service	0.0002041	\$ 715
St. Johns River Water Management District	0.0004620	\$ 1,619
School Board	0.0079650	\$ 27,919
		\$ -
Total		<u>\$ 48,206</u>
*Note: Based on 2005 millage rates.		



County Only	Return of Ad Valorem	
Seminole County/General Fund Only	2.2	Years
Seminole County/All BCC Millages	2.1	Years



All countywide	Return of Ad Valorem	
Countywide	0.8	Years