

- 22. Approve the ranking for RFP-4167-02/BJC – Miscellaneous Improvements to the nine (9) Water Treatment Plants and two (2) Wastewater Treatment Plants Facilities – Phase II, authorize negotiations and award the agreement to Wharton-Smith, Inc., Lake Monroe (Not-to-Exceed \$2,000,000.00).**

RFP-4167-02/BJC will provide for a comprehensive and centralized security solution for nine (9) water treatment plants and two (2) wastewater treatment facilities. The scope of services will include area of protections such as lighting, detection, assessment, conditional access system, system integration and control and third-party monitoring solution. This project was publicly advertised and the County received three (3) submittals in response to the solicitation, firms listed in alphabetical order:

1. Infrasaft, Orlando;
2. NuTech Fire and Security, Inc., Maitland; and
3. Wharton-Smith, Lake Monroe.

Each of the firms was instructed to present to the County a proposal including the following information:

Qualifications:

- A. Brief history of the firm and organizational chart and submit a Statement of Qualifications of your firm's credentials and experience.
- B. Name all key personnel which will be part of the team for this agreement. Describe in detail the experience and expertise of each team member. (Note: Key personnel must be committed to this project for its duration unless excused by the Owner.)
- C. Name any Sub-Contractors which are included as part of the proposed team. Describe each Sub-Contractor's proposed role in the project and its related experience.
- D. List of previous public sector projects and clients for whom your firm has performed similar services. Please include individual contact names, telephone numbers and fax numbers for each listed assignment/project.
- E. Description of the way your firm maintains quality control.
- F. Provide any supplemental information that you feel may assist Seminole County's evaluation of your firm's qualifications and individual personnel.
- G. Disclosure of any potential conflict of interest due to any other clients, contracts, etc. related to this assignment/project.

Methodology:

- A. Information to describe the following:

- B. Project approach
- C. Understanding of County needs and requirements
- D. Innovations in saving County money
- E. Flexibility for expansion and reconfiguration of system

Effectiveness of Technology:

- A. Brief overview of recommended technology systems, products and specifications.
- B. Include detailed information, which will address the following:
- C. Ability of proposed technology to accomplish County goals
- D. Reliability and serviceability of proposed equipment
- E. Ability to utilize existing County communications infrastructure
- F. Cost for required maintenance and scheduled component replacement
- G. County labor required to maintain and monitor the system.

Fee Proposal:

- A. This section shall include all costs associated with the proposed services.

The Evaluation Committee evaluated based on the following criteria:

Experience / Qualifications of the firm (25%)

- Experience in similar work
- Previous contracting experience with governmental entities
- Reliability of the firm
- Location of the firm and proximity to County facilities

Methodology (25%)

- Project approach
- Understanding of County needs and requirements
- Innovation in saving County money
- Flexibility for expansion and reconfiguration of system

Effectiveness of Technology (40%)

- Ability of proposed technology to accomplish County goals
- Reliability and serviceability of proposed equipment
- Ability to utilize existing County communications infrastructure
- Cost for required maintenance and scheduled component replacement
- County labor required to maintain and monitor the system

Fees and Expenses (10%)

The Evaluation Committee which consisted of Robert G. Adolphe, P.E., Director, Environmental Services Department; Robert Frank, Deputy County Manager; Greg Holcomb, Telecommunications Division Manager; Tom Owens, Environmental Services Department; Jeffrey F. Thompson, P.E., Environmental Services Department and Dennis Westrick, P.E., PEI Division Manager, Environmental Services Department evaluated the proposals, met with all firms individually and based on the evaluation criteria, recommends the following ranking:

1. Wharton-Smith, Inc., Lake Monroe;
2. NuTech Fire & Security, Inc., Maitland; and
3. Infrasaft, Orlando.

Environmental Services Department, Telecommunications Division, Administration and Fiscal Services/Purchasing and Contracts Division recommend the Board to approve the short list, authorize negotiations with the top ranked firm and second ranked firm, if negotiations with the top ranked firm fail, and authorize the Chairman to execute an agreement as prepared by the County Attorney's Office with no major deviation in terms and pursuant to the requirements of the RFP documents, as long as the contract does not exceed \$2,000,000.00.

**B.C.C. - SEMINOLE COUNTY, FL
TABULATION SHEET**

RFP NUMBER: *RFP-4167-02/BJC – Miscellaneous Improvements to the County's nine (9) Water Treatment Plants and two (2) Waste Water Treatment Facilities – Phase II*
DUE DATE: July 22, 2002, at 2:00 P.M.

Response 1	Response 2	Response 3
Infrasafe 1707 Orlando Central Parkway, Suite 350 Orlando, Florida 32809 (407) 926-6923 – Phone (407) 859-5205 – Fax Robert Beal – Business Development	NuTech Fire & Security, Inc. 150 Candace Drive Maitland, Florida 32751 (407) 628-1600 – Phone (407) 260-5919 – Fax Greg S. DeTardo, President	Wharton-Smith, Inc. P.O. Box 471028 Lake Monroe, Florida 32747 (407) 321-8410 – Phone (407) 323-1236 – Fax George E. Smith, President/CEO

Proposals are exempt from public access or disclosure

The evaluation criteria for this Request for Proposals/Qualifications are as follows:

Experience / Qualifications of the Firm **25%**

- Experience in similar work
- Previous contracting experience with governmental entities
- Reliability of the firm
- Location of the firm and proximity to County facilities

Methodology **25%**

- Project Approach
- Understanding of County needs and requirements
- Innovation in saving County money

- Flexibility for expansion and reconfiguration of system

Effectiveness of Technology **40%**

- Ability of proposed technology to accomplish County goals
- Reliability and serviceability of proposed equipment
- Ability to utilize existing County communications infrastructure
- Cost for required maintenance and scheduled component replacement
- County labor required to maintain and monitor the system

Fees and Expenses **10%**

Posted: 10/02/2002

Recommendation of Award: Wharton-Smith, Inc., Lake Monroe

BCC for award: 10/22/2002

Miscellaneous Improvements to the County's nine (9) Water Treatment Plants and two (2) Waste Water Treatment Facilities – Phase II – RFP-4167-02/BJC

Evaluation of Proposals

	Infrasafe	NuTech Fire & Security, Inc.	Wharton-Smith, Inc.
Robert G. Adolphe, P.E., Director, Environmental Services	3	2	1
Robert Frank, Deputy County Manager	3	2	1
Greg Holcomb, Manager, Telecommunications Division	3	2	1
Tom Owens, Environmental Services department	3	2	1
Jeffrey Thompson, P.E., Senior Engineer, Environmental Services Department	3	2	1
J. Dennis Westrick, P.E., Manager, PEI, Environmental Services Department	3	2	1
Total Points	18	12	6
Ranking	3	2	1