

REQUEST FOR PROPOSALS

- 25. Approve Amendment #4 to RFP-4188-03/BJC – Security Services for Seminole County, to Allied Protection Services, Inc. of Fort Myers (\$54,132.00 per year).**

RFP-4188-03/BJC provides for all labor and incidentals necessary to provide security services to miscellaneous buildings throughout Seminole County. Amendment #4 is to increase the wage of each Security Officer by one dollar per hour, as well as provide for increased security services for the Midway Community Center during operating hours (an additional 4,368 hours per year).

Allied Protection Services, Inc.'s security officers have not received a pay increase since the execution of the original agreement in July of 2003. The one dollar per hour increase equates to approximately 2.8% compounded over a three period for all positions. This is comparable to increases in the Consumer Price Index (CPI).

The following is the summary of cost of the Contract through Amendment #4:

Original Contract Sum	\$342,000.00
Amendment #1 (Add Lake Mills Park)	8,008.00
Amendment #2 (Add Criminal Justice Center)	213,499.52
Amendment #3 (Add Central Branch Library)	38,896.00
Add Amendment #4 (Rate Increase & Midway Center)	<u>54,132.00</u>
Revised Contract Sum	\$656,535.52

This is a budgeted project and funds will be available FY06/07 in the account line numbered 010530-530340. Administrative Services Department/Support Services Division and Fiscal Services/Purchasing and Contracts Division recommend that the Board authorize the County Manager to execute the amendment as prepared by the County Attorney's Office.

FOURTH AMENDMENT TO SECURITY SERVICES AGREEMENT (RFP-4188-03/BJC)

THIS FOURTH AMENDMENT is made and entered into this _____ day of _____, 20____ and is to that certain Agreement made and entered into on the 21st day of July, 2003, as amended on August 12, 2003, August 10, 2004 and September 15, 2004, between **ALLIED PROTECTION SERVICES, INC.**, whose mailing address is P.O. Box 7259, Ft. Myers, Florida 33911, hereinafter referred to as "CONTRACTOR", and **SEMINOLE COUNTY**, a political subdivision of the State of Florida, whose address is Seminole County Services Building, 1101 East First Street, Sanford, Florida 32771, hereinafter referred to as "COUNTY".

W I T N E S S E T H:

WHEREAS, the CONTRACTOR and COUNTY entered into the above referenced Agreement on July 21, 2003, as amended on August 12, 2003, August 10, 2004 and September 15, 2004 for security services; and

WHEREAS, the parties desire to amend the Agreement so as to cover wage increases and the amount of compensation paid to the CONTRACTOR; and

WHEREAS, Section 19 of the Agreement provides that any amendments shall be valid only when expressed in writing and duly signed by the parties,

NOW, THEREFORE, in consideration of the mutual understandings and agreements contained herein, the parties agree to amend the Agreement as follows:

1. The COUNTY agrees to compensate CONTRACTOR an additional FIFTY-FOUR THOUSAND ONE HUNDRED THIRTY-TWO AND NO/100 DOLLARS (\$54,132.00) for increased wages. The total compensation paid to the CONTRACTOR through this Fourth Amendment shall not exceed the sum of SIX HUNDRED FIFTY-SIX THOUSAND FIVE HUNDRED THIRTY-FIVE AND 52/100 DOLLARS (\$656,535.52). In no event shall CONTRACTOR be paid more than

the fee stated above.

2. Except as herein modified, all terms and conditions of the Agreement shall remain in full force and effect for the term of the Agreement, as originally set forth in said Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this instrument for the purpose herein expressed.

ATTEST:

ALLIED PROTECTION SERVICES, INC.

By: _____
STEPHEN LEVINE, President

(CORPORATE SEAL)

Date: _____

SEMINOLE COUNTY, FLORIDA

Witness

By: _____
CYNTHIA A. COTO, County Manager

Print Name

Date: _____

Witness

Within authority of Resolution
No. 93-R-71 adopted February 23,
1993.

Print Name

For the use and reliance
of Seminole County only.

Approved as to form and
legal sufficiency.

County Attorney
AC/lpk
8/25/06
RFP-4188 4AM

EXHIBIT C

General Fund Locations	Hours	Weeks	Annual	Rate	Annually	11 weeks 7/20 - 9/30
County Services Building	168	52	8736	\$ 12.00	\$ 104,832.00	\$ 22,176.00
Courthouse (M-F)	80	52	4160	\$ 12.00	\$ 49,920.00	\$ 10,560.00
Courthouse - addl supp	25	52	1300	\$ 12.00	\$ 15,600.00	\$ 3,300.00
Courthouse (Weekend)	48	52	2496	\$ 12.00	\$ 29,952.00	\$ 6,336.00
CJC M-F, 2 guards, armed	160	52	8320	\$ 14.46	\$ 120,307.20	\$ 25,449.60
CJC - addl supp, 6 hrs daily, 2 guards	60	52	3120	\$ 12.00	\$ 37,440.00	\$ 7,920.00
CJC (Weekend), 2 guards, armed	96	52	4992	\$ 14.46	\$ 72,184.32	\$ 15,269.76
Juvenile Justice	35	52	1820	\$ 12.00	\$ 21,840.00	\$ 4,620.00
<i>Subtotal</i>			34944		\$ 452,075.52	\$ 95,631.36
Park Locations						
Big Tree Park	9	52	468	\$ 12.00	\$ 5,616.00	\$ 1,188.00
Greenwood Lakes Park	9	52	468	\$ 12.00	\$ 5,616.00	\$ 1,188.00
Environmental/Soldier's Crk	9	52	468	\$ 12.00	\$ 5,616.00	\$ 1,188.00
Kewaukee Park	14	52	728	\$ 12.00	\$ 8,736.00	\$ 1,848.00
Overlook Park	14	52	728	\$ 12.00	\$ 8,736.00	\$ 1,848.00
Wilson's Landing Park	14	52	728	\$ 12.00	\$ 8,736.00	\$ 1,848.00
Midway Community Center	7	52	364	\$ 12.00	\$ 4,368.00	\$ 924.00
<i>Subtotal</i>			3952		\$ 47,424.00	\$ 9,108.00
Library Locations						
East Branch Library	31	52	1612	\$ 12.00	\$ 19,344.00	\$ 4,092.00
Central Branch Library	68	52	3536	\$ 12.00	\$ 42,432.00	\$ 8,976.00
North Branch Library	19	52	988	\$ 12.00	\$ 11,856.00	\$ 2,508.00
<i>Subtotal</i>			6136		\$ 73,632.00	\$ 15,576.00
Solid Waste Locations						
Landfill	98	52	5096	\$ 13.50	\$ 68,796.00	\$ 14,553.00
<i>Subtotal</i>			5096		\$ 68,796.00	\$ 14,553.00
Total Hours			50128		\$ 641,927.52	

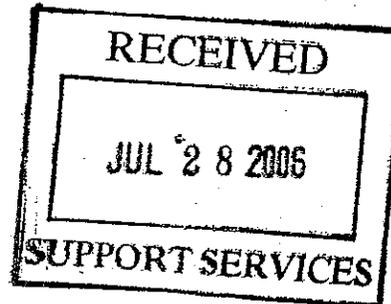


ALLIED PROTECTION SERVICES, INC.

1301 BEVILLE ROAD • SUITE 14 • DAYTONA BEACH, FL 32119 • (386) 322-8998

July 14, 2006

Seminole County Government
200 W. County Home Road
Sanford, FL 32773-6179



Dear Ms. Thompson,

Allied Protection Services has been proud to serve with and for Seminole County Government for the past three years. Our working relationship has grown tremendously, especially with the wonderful staff in Support Services. We overcame many challenges during the past several years especially during the hurricanes. The team work between APS and Seminole County is one to be commended and one we hope to have for many years to come.

This dedication is extremely important with the forecast of an extremely busy hurricane season in 2006. Seminole County can continue to rely on each and every one of the Officers assigned to serve them. Their commitment was proven in the prior hurricane season, when the Officers put the safety of Seminole County first. Many officers offered to stay on site 24 hours if necessary to allow other officers and county employees the opportunity to be with their families and secure their property.

With this in mind, APSI is respectfully requesting you to consider a modest one dollar an hour increase for Officer wages. **This increase will not profit APSI in any way, but will reward our highly trained and motivated Security Officers.** Many of our Officers have had the opportunity to work on other non government posts at a much higher pay rate. They have declined. We have found that our officers do not work for Seminole County because they **HAVE** to but because they **CHOOSE** to. Their dedication to their community should be rewarded.

There are many factors that prompted me to write this letter. All are of equal importance, but the loyalty and hard work of our Officers working at your locations is one to be noted. Many of the Officers working at Seminole County have been serving you for the past three years (some over 5 with the prior company) without asking for an annual cost of living increase. These Officers have valuable skills, have participated in unpaid trainings (i.e. AED/CPR), and suffered (as we all have) the fuel cost increases of late.

We are all aware of the significant increase in the price of fuel. In fact, it has more than doubled in the past five years. The average person in Seminole County travels almost half an hour to work, so the rapid rise in gas prices is a big concern for most commuters. This increase in fuel has affected many areas of our every day lives. In addition to the affect for all of us at the gas pumps, the high cost of fuel is adding to the electric bills of utility customers across the country. In 2000, an average 1000 kwh residential bill was \$69.73. Since FPL had received regulatory approval to adjust the fuel clause, this and other clauses adjusted the average bill to increase as of 2005 to an average of \$89.92.

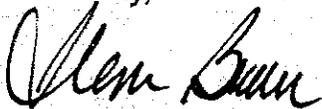
As the population in Central Florida has increased, there is more activity for the officers to monitor. In 2003, the FBI recorded 298 violent crimes in Sanford alone, which included homicides. This calculates the violent crime rate to be 6.7 crimes per 1,000 people. In just the last 3 months, there have been over 300 simple assaults and over 100 narcotic offenses. Our security guards have and will continue a contributing hand the initial phase of these investigations.

In an article from the Bureau of Economic Analysis it stated that the earnings of persons employed in Seminole County increased from 2003 to 2004 by 9.4 percent while our Officers received no increase at all.

We feel that these officers are due a reward for their dedication to their positions in Seminole County. An increase in salary would continue to motivate our officers and keep up their existing morale. To show our appreciation for their loyalty, we are asking Seminole County to reward these officer's outstanding achievements with a nominal increase in their salary of one dollar per hour.

Thank you for your time in reviewing this request. I appreciate your consideration of this matter and thank you in advance for the continued respect shown to these officers. I look forward to hearing from you.

Sincerely,



Ilene Brown
Administrative Services

