

**37. Waive the procurement process, approve Proprietary Source Procurement and authorize the issuance of a Purchase Order for the purchase of the IPStor application, to Chi Corporation, Cleveland, OH (\$26,329.00).**

IPStor application will provide redundancy between two (2) major storage pools that were implemented over the past 18 months through Information Technologies Department. The redundancy will provide small scale disaster recovery. The scope of services will include:

- IPSTORSVIL235EP / Base software which includes storage pooling and functionality and Java console for centralized access control, reporting and diagnostics;
- IPSTORFCPL035EP / Optional IPStor Server protocol support that provides access to data stored on IPStor virtual storage volumes via Fibre Channel protocol;
- IPSTORSCLGV35EP / 5 clients connections / each host system accessing IPStor storage resources over IP/iSCSI or Fibre Channel Storage Area Networks (SANs) is required to have an IPStor SAN Client license. The SAN Client Agent facilitates auto-recovery, key-based authentication and database snapshot operations;
- IPSTORTSGG035EM / includes maintenance and technical support via telephone, email and fax for the period of one (1) year. Service is provided 24x7 including holidays;
- Professional Services for two (2) days.

This is a budgeted project and funds are available in account numbers 140300-53031000/53046000/53052000 (Information Service 00100, Professional Services/Repairs and Maintenance/Operating Supplies) and 140304-53052000 (Information Services, Operating Supplies). Information Technologies/Telecommunications Division and Fiscal Services/Purchasing and Contracts Division recommend the Board to authorize the Proprietary Source procurement and authorize the issuance of a Purchase Order.

SEATTLE CITY SERVICES  
 2003 JUL 24 11:10:29

37

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R E Q U I S I T I O N

BUYER pope01 SECT/FUND 140300  
 REQUESTED 07/23/03 REQUIRED APPROVED 07/23/03  
 BY Information Service 00100 CONTACT itsm01  
AWARDED

ITEM	VENDOR VEND PROD NO COMMODITY NO	QUANTITY UNIT MEASURE UNIT PRICE	EXTEND PRICE	TAX FREIGHT	TOTAL PRICE
1	076152 CHI CORPORAT	1.00 ea	8,750.00	.00 .00	8,750.00
		8,750.00			
	IPSTORSVIL235EP/Base software includes storage pooling functionality and Java for centralized access control, reporting, & diagnostics. Includes connectivity to SAN clients via the IP/iSCSI protocol. SEE ATTACHED QUOTE.				
2	076152 CHI CORPORAT	1.00 ea	4,375.00	.00 .00	4,375.00
		4,375.00			
	IPSTORFCPL035EP/Optional IPStor Server protocol support that provides access to data stored on IPStor virtual storage volumes via Fibre Channel protocol. State Contract Number 250-000-03-1 & GSA GS-35F-4342D.				
3	076152 CHI CORPORAT	1.00 ea	3,938.00	.00 .00	3,938.00
		3,938.00			
	IPSTORSCLGV35EP/5 clients connections/each host system accessing IPStor resources over IP/iSCSI or Fibre Channel Storage Area Networks (SANS) is required to have an IPStor SAN client license. The SAN Client Agent facilitates auto-discovery, etc.				

*Jacqui*

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R E Q U I S I T I O N

BUYER pope01

SECT/FUND 140300

REQUESTED 07/23/03  
BY Information Service 00100

REQUIRED  
CONTACT itsm01

APPROVED 07/23/03

AWARDED

ITEM	VENDOR VEND PROD NO COMMODITY NO	QUANTITY UNIT MEASURE UNIT PRICE	EXTEND PRICE	TAX FREIGHT	TOTAL PRICE
4	076152 CHI CORPORAT	1.00 ea	4,266.00	.00 .00	4,266.00
			4,266.00		

IPSTORTSGG035EM/Includes maintenance and technical support via telephone, email, and fax for one year (multiple year maintenance packages available). Support is provided 24 x 7 (including holidays).

5	076152 CHI CORPORAT	2.00 ea	5,000.00	.00 .00	5,000.00
			2,500.00		

Professional Services for 2 days.

140300	53031000	5,000.00
140300	53046000	4,266.00
140300	53052000	8,531.50
140304	53052000	8,531.50

*Information Service 0010  
Professional Serv.  
Repairs & Maint.  
Operating Suppl*

*Information Service 10400  
Operating Supplies*

REQUISITION TOTAL 26,329.00



**Memorandum**

RECEIVED

JUL 21 2003

SEMINOLE COUNTY  
COUNTY MANAGER

**TO:** Kevin Grace, County Manager

**THROUGH:** Rob Frank, Deputy County Manager  
Chris Grasso, Information Technologies Director

**FROM:** Kim Patterson, Information Technologies Manager

**DATE:** July 18, 2003

**SUBJECT:** Waiver for IPStor Requisition over \$10,000

*[Handwritten signature]*

In compliance with your memorandum dated February 4, 2003, we are requesting a waiver to purchase the IPStor application. Over the past 18 months, we have implemented two major storage pools and this application is necessary to provide redundancy between the locations. The redundancy will provide small scale disaster recovery.

We are requesting a waiver to purchase this module.

If you have any comments or concerns, please feel free to contact me at x1100.

Thank you.

*OK*  
*J. Kimbrough*  
*7-21-03*

Req. P. 376

**Brian Kennedy**  
Technology Consultant  
bkennedy@chicorporation.com  
**Chi Corporation**  
26309 Miles Road  
Cleveland, OH 44128  
216.360.8300 x230  
Fax: 216.360.8301



# QUOTATION

DATE: July 18, 2003

This quotation is valid for 30 days

**To:**  
Seminole County Government  
1101 East First Street  
Sanford, FL 32771  
Attn: Javier Sauri

Ship to (if different address):

**GSA GS-35F-4342D Florida State Term Contract 250-000-03-1**

SALESPERSON	DIVISION	DELIVERY	SHIPPED VIA	F.O.B. POINT	TERMS
Brian Kennedy	Storage	1 Week	Best Way	Origin	

QUANTITY	MODEL# / DESCRIPTION	UNIT PRICE	AMOUNT
1	IPSTORSVIL235EP / Base software includes storage pooling functionality and Java console for centralized access control, reporting, and diagnostics. Includes connectivity to SAN Clients via the IP/iSCSI protocol. Additional connectivity protocol support sold separately. Each application/file server requires a SAN Client license, sold separately.	\$8750	\$8,750.00
1	IPSTORFCPL035EP / Optional IPStor Server protocol support that provides access to data stored on IPStor virtual storage volumes via Fibre Channel protocol.	\$4375	\$4,375.00
1	IPSTORSCLGV35EP / 5 clients connections / Each host system accessing IPStor storage resources over IP/iSCSI or Fibre Channel Storage Area Networks (SANs) is required to have an IPStor SAN Client license. The SAN Client Agent (required for IP/iSCSI-based hosts; optional for Fibre Channel-based hosts) facilitates auto-discovery, key-based authentication and database snapshot operations. Connection is priced per IP/iSCSI or Fibre Channel port on the host system.	\$3938	\$3,938.00
1	IPSTORTSGG035EM / Includes maintenance and technical support via telephone, email, and fax for one year (multiple year maintenance packages available). Support is provided 24x7 (including holidays).	\$4266	\$4,266.00
2	Professional Services for 2 days	\$2500	\$5,000.00

**TOTAL**      **\$26,329.00**  
**DUE**

Orders are subject to Chi Corporation terms and conditions  
**THANK YOU FOR THE OPPORTUNITY TO PROVIDE A QUOTATION!**