

SOLE SOURCE/PROPRIETARY SOURCE

18. **Approve the Sole Source Procurement and authorize the issuance of a Purchase Order for the purchase of the annual ESRI (Environmental Systems Research Institute, Inc.) Software Maintenance, with ESRI, Inc, Redlands, CA (\$60,608.44/year).**

ArcInfo/View/GIS/SDE/IMS and editor maintenance will provide for the maintenance of ESRI software currently running on various hardware of the County's platforms. The maintenance agreement consists of both phone support for installation, troubleshooting and problem reporting, as well as, software upgrades for that software under maintenance support. As the County's internal and external users have increased in number, so has the range of software available to provide access and analysis capability. The County has over the years migrated from primarily server centric software to enterprise wide distributed software supported by both a conventional data library maintained on an aging UNIX platform and the County next generation SQL SDE database installed last year. Both these libraries in turn provide input to Arc Internet Map Server (ArcIMS) web enabled software for service provision via the web, as well as, to the County internal network serving both County and member municipality staffs "live". The total amount for the annual maintenance is \$60,608.44.

Information Technologies and Fiscal Services/Purchasing and Contracts Division recommend the Board to approve the Sole Source Procurement and authorize the issuance of a Purchase Order.

SEMINOLE COUNTY - PURCHASING AND CONTRACTS DIVISION

RECEIVED
☒ **SOLE SOURCE** SEMINOLE CTY. PURCHASING ☐ **PROPRIETARY SOURCE**

Date Requested: July 6, 2006

2006 JUL -7 AM 10:13

Requisition No.: 8937

Requestor: Melvin Barnes Telephone/Ext.: 1105

Department/Division: Planning/IT/IS

Description of Products/Services: Software maintenance (GIS)

Support justification:

This software is written, maintained, and marketed by ESRI (see attached sole source letter from ESRI). While their PC products are sold through outside vendors, mainframe and mini software and all maintenance support has historically been sold by the parent company due to licensing issues. This support includes unlimited phone support during normal business hours and software upgrades for all covered software. The County has standardized on ESRI GIS SW products since 1994 and this maintenance has been maintained annually since 1995.

Proposed Vendor: ESRI

Phone# 1-888-377-4575

Compliance:

Does the requirement comply with the definition of sole/proprietary source as described in Section 220.4? ☒ Yes ☐ No

Is this requirement:

Necessary: Is this commodity or service necessary to accomplish the County's task or mission? ☒ Yes ☐ No

Unique: Is this commodity or service, or some necessary features, unique to this source? ☒ Yes ☐ No

Compliance with Bid Tampering (F.S. 838.22) is acknowledged by signatures below:

Requesting Division Manager's Signature: MB Date: _____

Requesting Department Director's Signature: Collette Date: _____

Purchasing and Contracts Division Determination:

Analyst	<input checked="" type="checkbox"/> Approval	<input type="checkbox"/> Disapproval	Date: _____
Supervisor	<input checked="" type="checkbox"/> Approval	<input type="checkbox"/> Disapproval	Date: <u>7/17/06</u>
Division Manager	<input type="checkbox"/> Approval	<input type="checkbox"/> Disapproval	Date: _____

Description Posted (at least 7 business days): From 7/17/06 to 7/26/06

Determination Posted (at least 3 business days): From _____ to _____

BCC Date, if applicable: 8/8/06

Comments: _____

Purchase Order No.: _____

Amount of Purchase: \$ 60,608.44



July 6, 2006

County of Seminole
It/GIS Dept.
1101 E. 1st Street
Sanford, FL 32771
Attn: Melvin Barnes

Subject: ESRI Sole Source Justification for Geographic Information System Software and Maintenance

Dear Melvin Barnes:

This letter confirms that ESRI, as owner and manufacturer, is the only source from which *all* ESRI® software and maintenance services can be ordered. ESRI is the sole domestic source for the purchase of the following software licenses:

ArcInfo™, ArcInfo Workstation extensions (ArcNetwork™, ArcCOGO™, and ArcScan™), ArcEditor™, ArcGIS Server™, ArcGIS Server extensions (Spatial Option, 3D Option and StreetMap Option), ArcSDE™, ArcGIS Schematics, NetEngine™, Maplex 3.x, Military Overlay Editor (MOLE™).

ESRI is the sole domestic provider of software maintenance for all ESRI software (technical support plus ESRI software updates/upgrades).

ESRI distributes certain software licenses through valued added resellers and distributors, excluding those listed above.

ESRI is also the sole source of certain proprietary training courses.

If you have further questions, please feel free to call our Contracts Department at 909-793-2853, extension 1550.

Sincerely,

Mary Jo Weatherford
ESRI Customer Service

ESRI Inc
380 New York Street
REDLANDS CA 92373

SUBJECT: MAINTENANCE QUOTE

DATE: 07/03/2006
TO: MELVIN BARNES
ORGANIZATION: COUNTY OF SEMINOLE
BOARD OF COUNTY COMMISSIONERS
FAX #: 407-665-1110 **PHONE #:** 407-665-7378

FROM: Mary Jo Weatherford
FAX #: WEATHERFORDM **PHONE #:** 888-377-4575 Ext. 2245
EMAIL: mweatherford@esri.com

Number of pages transmitted
(including this cover sheet): 5

QUOTATION #25205951

Please find the attached quotation for your forthcoming software maintenance term. Keeping your maintenance current helps you stay up-to-date with the rapid advancements in GIS technology, and provides you with tools that enable you to be more successful while using ESRI software. For details about the maintenance program benefits for your licensing, please visit <http://gis.esri.com/software/maintenance/qualifying.cfm>

Customers who have multiple copies of some ESRI products may have the option of supporting some of their licenses with secondary maintenance. Secondary maintenance entitles users to software upgrades and technical support through a primary license. Users must support at least one primary license for every ten copies of each version of a product (e.g., ArcView 3.x licensing is regarded as separate from ArcView 9.x). Please contact Customer Service to find out more about the availability of secondary maintenance.

If you are using ESRI products that are at previous versions, or if you have software that is not currently covered by one of our programs, please contact us for information about the different options that are available to you.

Do you need training? You can get affordable ESRI software training for your entire organization with a subscription to ESRI Virtual Campus. To find out how, visit the campus: <http://campus.esri.com/campus/catalog/subscriptions>

If you have any questions or need additional information, please contact Customer Service at 888-377-4575.

380 New York Street
REDLANDS, CA 92373
Phone: 888-377-45752245
Fax #: WEATHERFORDM2245

Quotation

Date: 05/12/2006

Quotation Number: 25205951

COUNTY OF SEMINOLE
BOARD OF COUNTY COMMISSIONERS
IT/GIS
1101 E 1ST ST
SANFORD FL 32771
Attn: MELVIN BARNES
Customer Number: 40137

For questions regarding this document, please contact Customer Service at 888-377-4575.

Send Purchase Orders To:

ESRI, Inc.
380 New York Street
Redlands, CA 92373-8100
Attn: Mary Jo Weatherford

**Please include the following
remittance address on your
Purchase Order:**

ESRI Inc.
File #54630
Los Angeles, CA 90074-4630

Item	Qty	Product#	Unit Price	Extended Price
10	2	52384 ArcInfo Floating Primary Maintenance Start Date: 08/07/2006 End Date: 08/06/2007	3,000.00	6,000.00
20	16	52385 ArcInfo Floating Secondary Maintenance Start Date: 08/07/2006 End Date: 08/06/2007	1,200.00	19,200.00
30	1	86497 ArcEditor Concurrent Use Primary Maintenance Start Date: 08/07/2006 End Date: 08/06/2007	1,500.00	1,500.00
40	2	86500 ArcEditor Concurrent Use Secondary Maintenance Start Date: 08/07/2006 End Date: 08/06/2007	1,200.00	2,400.00
50	4	87194 ArcView Concurrent Use Primary Maintenance Start Date: 08/07/2006	700.00	2,800.00

This quotation is valid for 90 days and is subject to your ESRI License Agreement. The quotation information is proprietary and may not be copied or released other than for the express purpose of system selection and purchase/license. This information may not be given to outside parties or used for any other purpose without consent from Environmental Systems Research Institute, Inc. (ESRI).

Any estimated sales and/or use tax has been calculated as of the date of this quotation and is merely provided as a convenience for your organization's budgetary purposes. ESRI reserves the right to adjust and collect sales and/or use tax at the actual date of invoicing. If your organization is tax exempt or pays state taxes directly, then prior to invoicing, your organization must provide ESRI with a copy of a current tax exemption certificate issued by your state's taxing authority for the given jurisdiction.

Issued By: Mary Jo Weatherford

Ext: 2245

[FOXC]

To expedite your order, please reference your customer number and this quotation number on your purchase order.

380 New York Street
REDLANDS, CA 92373
Phone: 888-377-45752245
Fax #: WEATHERFORDM2245

Quotation

Page 2

Date: 05/12/2006

Quotation Number: 25205951

Item	Qty	Product#	Unit Price	Extended Price
End Date: 08/06/2007				
60	30	87195 ArcView Concurrent Use Secondary Maintenance Start Date: 08/07/2006 End Date: 08/06/2007	500.00	15,000.00
70	1	87198 ArcGIS 3D Analyst Concurrent Use Primary Maintenance Start Date: 08/07/2006 End Date: 08/06/2007	500.00	500.00
80	1	87199 ArcGIS 3D Analyst Concurrent Use Secondary Maintenance Start Date: 08/07/2006 End Date: 08/06/2007	200.00	200.00
90	1	87192 ArcView Single Use Primary Maintenance Start Date: 08/07/2006 End Date: 08/06/2007	400.00	400.00
100	1	93094 ArcView with Extension Single Use Primary Maintenance Start Date: 08/07/2006 End Date: 08/06/2007	1,000.00	1,000.00
110	1	93095 ArcView with Extension Single Use Secondary Maintenance Start Date: 08/05/2006 End Date: 08/06/2007	900.00	900.00
120	18	87193 ArcView Single Use Secondary Maintenance Start Date: 08/07/2006 End Date: 08/06/2007	300.00	5,400.00
130	1	98880 Annual Support Assistance Program for ArcPad	100.22	100.22

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Page 3

Date: 05/12/2006

Quotation Number: 25205951

Item	Qty	Product#	Unit Price	Extended Price
		Start Date: 04/05/2007 End Date: 08/06/2007		
140	1	87213 ArcSDE Developer Support Group Maintenance for One Server Two CPUs and Five Read and Write Connections Start Date: 08/07/2006 End Date: 08/06/2007	3,000.00	3,000.00
150	1	97534 ArcIMS One Server Two CPUs Maintenance Start Date: 08/07/2006 End Date: 08/06/2007	2,000.00	2,000.00
160	1	87270 ArcPad Application Builder Primary Maintenance Start Date: 03/08/2007 End Date: 08/06/2007	208.22	208.22
Subtotal				60,608.44
Shipping & Handling				0.00
Estimated Tax				0.00
Total				\$ 60,608.44

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Quotation

Page 4

Date: 05/12/2006

Quotation Number: 25205951

Item Qty Product#

Unit Price

Extended Price

BY SIGNING BELOW, YOU ARE INDICATING THAT YOU ARE AUTHORIZED TO OBLIGATE FUNDS FOR YOUR ORGANIZATION. DO NOT USE THIS FORM FOR ORDER ACTIVATION IF YOUR ORGANIZATION WILL NOT HONOR AND PAY AN INVOICE THAT HAS BEEN ISSUED AT YOUR DIRECTION WITHOUT ADDITIONAL AUTHORIZING PAPERWORK.

To expedite your order, either attach a copy of this quotation to your purchase order when it is remitted to ESRI, or sign below and return this quotation to indicate your acceptance. ESRI's address and fax number are provided on the first page of this quotation.

If you have made ANY alterations to the line items included in this quote and have chosen to sign the quote to indicate your acceptance, you must fax ESRI the signed quote in its entirety in order for the quote to be accepted. You will be contacted by your Customer Service Representative if additional information is required to complete your request.

If your organization is a US Federal, state, or local government agency; an educational facility; or a company that will not pay an invoice without having issued a formal purchase order, a signed quotation will not be accepted unless it is accompanied by your purchase order.

If you choose to discontinue your support, you will become ineligible for support benefits and services. All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your support coverage at a later date.

By signing below, you are authorizing ESRI to issue a software maintenance invoice in the amount of: \$_____, plus sales taxes if applicable.

Please check one of the following:

_____ I agree to pay any applicable sales tax.

_____ I am tax exempt, please contact me if exempt information is not currently on file with ESRI.

Signature of Authorized Representative

Date

Name (Please Print)

Title

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