

23. Report of a Sole Source Procurement for Siemens Wide Area Network Equipment for Criminal Justice with Siemens Information and Communications Network Inc, Chicago, IL (\$39,518.00)

A Sole Source Purchase Order was issued for the acquisition of ADVA equipment to match the requirements of the wide area network and system connectivity/compatibility for the County and the Constitutionals in the new Criminal Justice Center building.

In accordance with Chapter 330, section 330.32, the bid process may be waived and a sole source purchase order will be processed when justification to support a sole source is submitted.

Purchase Order #11027 to Siemens Information & Communications Network, Inc., Chicago, IL, was processed in the amount of \$39,518.00 on July 1, 2004.

Order Number 11027 000 OP

Branch/Plant 010500

Shipped From SIEMENS INFORMATION & COMMUNICATION Ship To TELECOMMUNICATIONS/PSB
NETWORKS INC 185 BUSH BOULEVARD
P O BOX 99076 SANFORD FL 32773
CHICAGO IL 60693-9076

**PURCHASE ORDER
SEMINOLE COUNTY GOVERNMENT
PURCHASING AND CONTRACTS DIVISION
1101 E 1ST STREET, ROOM 3208
SANFORD, FL 32771-1468**

Ordered 07/01/04 Freight
Requested 07/01/04 Order Taken By Currency Code USD
Delivery

SOLE SOURCE APPROVED BY PURCHASING MANAGER ON 7/1/2004

Line	Rev	Description	Ordered	UOM	Unit Price	PU UM	Extended Price	Request Date	Order No	Ty
1.000	0	WAN CONNECTIVITY TO CJC	1.00	EA	39,518.0000	EA	39,518.00	07/01/04	00005290	OR

Siemen's Wide Area Network Equipment for Criminal Justice Center

Total Order 39,518.00

Sales Tax Total Order

Term Tax Rate *NA* .00 39,518.00

Purchasing Agent: 199028 GARCIA, GLORIA

**R.R. HOOPER, CPCM
Purchasing and Contracts Manager**

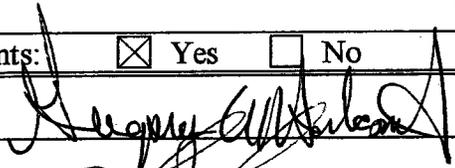
Sole Source

*Noted on Phillip Jordan @ 877-537-5615
7/1/04
LM*

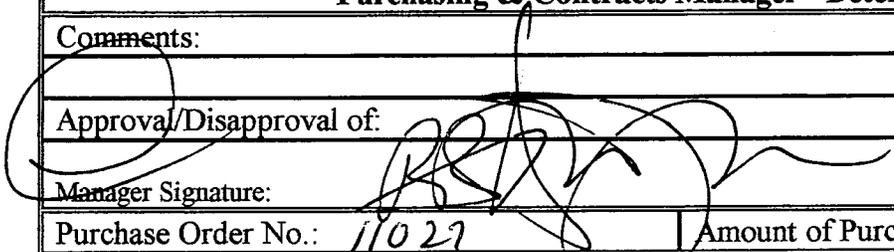
**SOLE SOURCE / PROPRIETARY SOURCE
PURCHASE DATA SHEET
SEMINOLE COUNTY
PURCHASING and CONTRACTS DIVISION**

SOLE SOURCE

PROPRIETARY SOURCE

Date Submitted: 06/24/2004	Requester: Gregory A. Holcomb
Requisition No:	Dept./Div. Name: Information Tech/Telecom
Item Description: Siemens Wide Area Network Equipment for Criminal Justice	
Your Selected Vendor's Name: Siemens Information and Communications Network Inc	
Vendor's Address: 1881 Campus Commons Dr Reston, VA 20191	
Vendor's Phone #: 561.923.1463	Contact Name: Philip Gordon
Justification (Why is this the only item which will meet your need?)	
RFP-4171-02/BJC Wide Area Network Managed Optical Services was awarded to Siemens and the equipment manufacturer was ADVA. ADVA has advised us via e-mail that once ADVA equipment has been sold to a customer through a vendor that any future maintenance or purchase of ADVA equipment must be conducted with that vendor (e-mail is attached).	
This equipment was specified in the design and required for wide area network and system connectivity of services for the County and the Constitutionals in new Criminal Justice Center building. Funds were identified and budgeted under the communications allocations of the project.	
Vendor #1 Contacted: ADVA	Telephone: 201.258.8287 Abdul Kasim
Vendor #2 Contacted: Siemens	Telephone: 561-923-1463 Philip Gordon
Vendor #3 Contacted:	Telephone:
Attachments: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Requesting Division Manager's Signature: 	Date: 6/25/04
Requesting Department Director's Signature: 	Date: 6/25/04

Purchasing and Contracts Division Review	
Analyst Review: 	Date: 7/1/04
Supervisor Review:	Date:

Purchasing & Contracts Manager - Determination	
Comments:	
Approval/Disapproval of:	
Manager Signature: 	Date: 7/1/04
Purchase Order No.: 11027	Amount of Purchase: \$ 39,518.00



Abdul Kasim
<akasim@advaoptical.com>
06/03/2004 03:57 PM

To "GHolcomb@seminolecountyfl.gov"
<GHolcomb@seminolecountyfl.gov>
cc "Philip.Gordon@icn.siemens.com"
<Philip.Gordon@icn.siemens.com>

bcc

Subject Renewal of Maintenance for existing ADVA equipment &
Purchase of additional ADVA equipment

History:  This message has been forwarded.

Greg:

Once ADVA has sold its equipment to a customer through a channel (such as Siemens), it is our policy to serve that customer via the channel only. In effect then, all subsequent activities (maintenance and/or purchases) with respect to ADVA equipment should be conducted via Siemens.

As I mentioned in an earlier email, it is also fiscally beneficial for Seminole County to purchase ADVA equipment & maintenance from Siemens, due to the significantly better discount terms that a large channel like Siemens commands.

Please do not hesitate to contact me should you have any questions.

Best Wishes,

Abdul Kasim
Vice President, Business Development
ADVA Optical Networking
201.258.8287

						County Services	SOPS Bldg
COMPONENT NAME		ID	Unit Price	QTY	Total Price	Quantity	Quantity
TDM Channel Modules							
2TCM#06-MC-HS	Channel 6	63306006	25,047	2	50,094	1	1
Optical Attenuators							
AxxdB/MUPC		89300000	214	2	428	1	1
Jumper							
Jumper		51000000	100	4	400	2	2
Adapter Cable							
J300/SM-MUPC-SC		51000092	100	4	400	2	2
Total List Price					51,322	25,661	25,661
Installation					2,566		
Maintenance 7x24x4hr							
Year 1 additional maintenance					5,132		
Standard HW Discount		-38%			-19,502		
Total Purchase Price					39,518		