

31. Award Bid-2002-04/JVP – Furnish and Install Generator at Fire Station 12 & 14, to Chinchor Electric, Inc., Enterprise (\$72,041.51).

B/D-2002-04/JVP will provide for all labor, materials, equipment, transportation, coordination and incidentals necessary to furnish and install generators at Fire Station 12 and Fire Station 14.

This project was publicly advertised and the County received five (5) submittals in response to the solicitation. The Review Committee which consisted of Walt Hamilton, Public Safety Department and Ruth Alfson, Administrative Services/Fleet Division Manager reviewed the responses and recommend award of the contract to the most responsive, responsible bidder, Chinchor Electric, Inc., Enterprise. The apparent low bidder Bob Mitchell Associates, Tampa was considered non-responsive due to the fact that his proposal does not meet County's requirements and specifications as stated in the Bid Documents. Consideration was given to proposed cost for required scope of services and technical specifications and related experience.

Authorization for performance of services by the Contractor shall be in the form of written Purchase Orders issued and executed by the County on an as-needed basis and as directed by the County Project Manager.

Public Safety/Fire Department, Administrative Services/Fleet Services Division and Fiscal Services/Purchasing and Contracts Division recommend the Board to award the project and authorize the County Manager to execute the contract as approved and prepared by the County Attorney's Office and pursuant to the Bid documents.

B.C.C. - SEMINOLE COUNTY, FL BID TABULATION SHEET

BID NUMBER: BID-2004-04/JVP
 BID TITLE: Furnish and Install Fire Station Generators
 OPENING DATE: May 25, 2004 at 2:00 P.M.

ALL BIDS ACCEPTED BY SEMINOLE COUNTY ARE SUBJECT TO THE COUNTY'S TERMS AND CONDITIONS AND ANY AND ALL ADDITIONAL TERMS AND CONDITIONS SUBMITTED BY THE BIDDERS ARE REJECTED AND SHALL HAVE NO FORCE AND EFFECT. BID DOCUMENTS FROM THE VENDORS LISTED HEREIN ARE THE ONLY BIDS RECEIVED TIMELY AS OF THE ABOVE OPENING DATE AND TIME. ALL OTHER BID DOCUMENTS SUBMITTED IN RESPONSE TO THIS SOLICITATION, IF ANY, ARE HEREBY REJECTED AS LATE.

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ITEM DESCRIPTION	Response 1	Response 2	Response 3	Response 4	Response 5
	Bob Mitchell Assoc., Inc. 11717 Unicorn Rd. Tampa, FL 33637 Phone: (813) 985 – 2642 Fax: (813) 989 – 3222 Charles R. Mitchell	Chinchor Electric, Inc. PO Box 4311 Enterprise, FL 32725 – 4311 Phone: (386) 774 – 1029 Fax: (386) 774 – 7223 Timothy Z. Chinchor	Hank Lowry Electric 592 Thorpe Rd. Orlando, FL 32824 Phone: (407) 855 – 0035 Fax: (407) 855 – 0940 Trent Lowry	T.A. W. Power Systems 3400 Bartlett Blvd. Orlando, FL 32811 Phone: (407) 855 - 0974 Fax: (407) 856 – 3798 Jose J. Santos	Hicks Electric Inc. 1075B Orienta Ave. Altamonte Springs, FL 32701 Phone: (407) 831 - 4881 Fax: (407) 831 – 5018 Shelley R. Gordert
TOTAL AMOUNT OF BID	DISQUALIFIED NON RESPONSIVE	\$72,041.51	\$75,180.00	\$81,637.00	\$96,275.00

Tabulated by Jacqui Perry (Posted 5/25/2004 at 4:30 PM)

B/D-2000-04/JVP – Furnish and Install Fire Station Generators

APPLICANT'S NAME (one Applicant per page): Bob Mitchell Assoc., Inc.

REVIEW COMMITTEE MEMBER: Walter Hamilton

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Proposed Price Schedule:

Lowest Price Proposal

Criteria: Proposed Product(s):

FS 12 - Fuel consumption charts provided to justify the smaller 300 gallon tank for FS 12 do not justify the smaller tank (@75% load 300 gallons / 5.1 GPH = 58.83 hours of operations). Specified tank and generator set (@75% load 5.2 GPH /330 gallons = 63.47 hours of operations).

FS14 - Fuel consumption charts provided to justify the larger 300 gallon tank for FS 14 do not justify the larger tank and higher fuel consumption of 34 gallons (@75% load 300 gallons / 5.1 GPH = 58.83 hours of operations). Specified tank and generator set (@75% load 3.7 GPH /266 gallons = 59.46 hours of operations). Higher operating costs for less time (.63 hours less).

FS 12 specified an 800 Amp 2 pole switchbox, a 400 Amp 3 pole was proposed

FS 14 specified a 400 Amp 3 pole switchbox, an 800 Amp 2 pole was proposed

Specifications do not specify "Sustained short-circuit current of up to 300% of the rated current for up to 10 Seconds".

Criteria: Other criteria/Information pertinent to the required services

The plans were to install a generator (FS 12) this FY and to install the second generator (FS 14) in FY 05.

No evidence of electrical license or electrical subcontractor included in submittal.

The mix up of the wrong switchbox quoted for both stations may be indicative of their lack of ability and attention to detail necessary to perform during and after installation. They do not have a local shop and outsource most of their warranty work.

The "VALIDITY:" clause "Prices and deliveries quoted are firm for thirty days starting as of the date of this proposal and subject to prior sale. In the event an order is placed after this period, our prices will be revised to reflect the prices and availability in effect at the time the order is received." This statement, in my judgment, would allow this vendor to not fulfill the contract. The time would expire before all of the legal requirements were completed by the county

Overall Rating:

☐ Highly Acceptable

☐ Acceptable

☐ Marginal

☒ Unsatisfactory

(4)

B/D-2000-04/JVP – Furnish and Install Fire Station Generators

APPLICANT'S NAME (one Applicant per page): Bob Mitchell Assoc., Inc.

REVIEW COMMITTEE MEMBER: Ruth Alfson

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Proposed Price Schedule

Lowest

Criteria: Proposed Product(s)

- ① Generac microprocessor proposed Cannot be repaired - must always be replaced when fails
- ② Generac microprocessor proposed cannot be reprogrammed for customization or for problem resolution

Criteria: Other criteria/Information pertinent to the required services

- ① Seminole County has had problems in the past with the Generac warranty center in the Orlando area (Zabatt). The warranty center never fixed a low coolant level alarm at the Dodd Rd WTP.
- ② Zabatt also fought for one year w/ the County on a warranty claim for a failed battery charger at the Dodd Rd. WTP.
- ③ Zabatt tried to charge Seminole County for a service call at Dodd Rd WTP that they never made.

Overall Rating:

- () Highly Acceptable
() Acceptable

- () Marginal
(X) Unsatisfactory

B/D-2000-04/JVP – Furnish and Install Fire Station Generators

APPLICANT'S NAME (one Applicant per page): Chinchor Electric Inc..

REVIEW COMMITTEE MEMBER: Walter Hamilton

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Proposed Price Schedule

Proposed Price was \$2926.51 higher than the lowest Proposed Price.

Criteria: Proposed Product(s)

The Proposed Product meets all of the specifications in the proposal.

Criteria: Other criteria/Information pertinent to the required services

Chinchor Electric, Inc is located within 25 miles of Sanford

Overall Rating:

☒ Highly Acceptable

☐ Acceptable

☐ Marginal

☐ Unsatisfactory

①

B/D-2000-04/JVP – Furnish and Install Fire Station Generators

APPLICANT'S NAME (one Applicant per page): Chinchor Electric Inc..

REVIEW COMMITTEE MEMBER: Ruth Alfson

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Proposed Price Schedule

Acceptable

Criteria: Proposed Product(s)

Acceptable

Criteria: Other criteria/Information pertinent to the required services

N/A - except that John Deere and Detroit Diesel replacement parts are available from ~~some~~ several vendors in the area.

Overall Rating:

() Highly Acceptable

(X) Acceptable

() Marginal

() Unsatisfactory

B/D-2000-04/JVP – Furnish and Install Fire Station Generators

APPLICANT'S NAME (one Applicant per page): Hank Lowry Electric

REVIEW COMMITTEE MEMBER: Walter Hamilton

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Proposed Price Schedule

Proposed Price is \$6,065.00 higher than the lowest Proposed Price and is \$3138.49 higher than second lowest Proposed Price.

Criteria: Proposed Product(s)

Product proposed appears to meet or exceed proposal specifications

Criteria: Other criteria/Information pertinent to the required services

Hank Lowry Electric is located within 30 miles of Sanford.

Overall Rating:

☐ Highly Acceptable
☒ Acceptable

☐ Marginal
☐ Unsatisfactory

(2)

B/D-2000-04/JVP – Furnish and Install Fire Station Generators

APPLICANT'S NAME (one Applicant per page): Hank Lowry Electric

REVIEW COMMITTEE MEMBER: Ruth Alfson

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Proposed Price Schedule

Acceptable

Criteria: Proposed Product(s)

Acceptable

Criteria: Other criteria/Information pertinent to the required services

N/A - except that Kohler replacement parts are easily obtained.

Overall Rating:

() Highly Acceptable
(X) Acceptable

() Marginal
() Unsatisfactory

B/D-2000-04/JVP – Furnish and Install Fire Station Generators

APPLICANT'S NAME (one Applicant per page): TAW Power Systems

REVIEW COMMITTEE MEMBER: Walter Hamilton

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Proposed Price Schedule

Proposed price is fourth highest and exceeds the lowest proposal by \$12,522.00.

Criteria: Proposed Product(s)

Product proposed appears to meet or exceed proposal specifications

Criteria: Other criteria/Information pertinent to the required services

TAW Power Systems is located within 25 miles of Sanford

Overall Rating:

☐ Highly Acceptable

☒ Acceptable

☐ Marginal

☐ Unsatisfactory

2

B/D-2000-04/JVP – Furnish and Install Fire Station Generators

APPLICANT'S NAME (one Applicant per page): TAW Power Systems

REVIEW COMMITTEE MEMBER: Ruth Alton

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Proposed Price Schedule

Second highest.

Criteria: Proposed Product(s)

Acceptable

Criteria: Other criteria/Information pertinent to the required services

T.A.W. Power Systems does not have a good track record for
supplying replacement parts in a timely manner.

Overall Rating:

- ☐ Highly Acceptable
☐ Acceptable

- ☒ Marginal
☐ Unsatisfactory

B/D-2000-04/JVP – Furnish and Install Fire Station Generators

APPLICANT'S NAME (one Applicant per page): Hicks Electric Inc..

REVIEW COMMITTEE MEMBER: Walter Hamilton

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Proposed Price Schedule

Proposed price is fifth highest and exceeds the lowest proposal by \$27,160.00

Criteria: Proposed Product(s)

No product was proposed

Criteria: Other criteria/Information pertinent to the required services

Hicks Electric, Inc is within 20 miles of Sanford.

Overall Rating:

☐ Highly Acceptable
☐ Acceptable

☐ Marginal
☒ Unsatisfactory

(5)

B/D-2000-04/JVP – Furnish and Install Fire Station Generators

APPLICANT'S NAME (one Applicant per page): Hicks Electric Inc..

REVIEW COMMITTEE MEMBER: Ruth Alfson

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Proposed Price Schedule

Highest

Criteria: Proposed Product(s)

~~Acceptable~~ - None proposed

Criteria: Other criteria/Information pertinent to the required services

N/A

Overall Rating:

() Highly Acceptable
() Acceptable

() Marginal
(X) Unsatisfactory