

26. **Waive the procurement process, approve Proprietary Source Procurement and authorize the issuance of a Purchase Order for the purchase of the annual ESRI Maintenance with ESRI, Inc, Redlands, CA (\$48,793.24).**

ArcInfo/View/GIS/SDE/IMS and editor maintenance will provide for the maintenance of ESRI software currently running on various hardware of the County's platforms. The maintenance agreement consist of both phone support for installation, troubleshooting and problem reporting, as well as, software upgrades for that software under maintenance support. As the County's internal and external users have increased in number and expertise so to has the range of software available to provide access and analysis capability. The County has over the years migrated from primarily server centric software to enterprise wide distributed software supported by both a conventional data library maintained on an aging UNIX platform and the County next generation SQL SDE database installed last year. Both these libraries in turn provide input to Arc Internet Map Server (ArcIMS) web enabled software for service provision via the web, as well as, to the County internal network serving both County and member municipality staffs "live".

This is a budgeted project and funds are available in account numbers 140300/140301/140312/140330/140341-53046000 (Information Service, Repairs and Maintenance). Information Technologies and Fiscal Services/Purchasing and Contracts Division recommend the Board authorize the Proprietary Source Procurement and authorize the issuance of a Purchase Order.



5000 CORPORATE CENTER DR  
 CHARLOTTE, NC 28226  
 Phone: 704-541-9810  
 Fax #: 704-541-0285

# Quotation

# 26

Date: 04/12/2003

Quotation Number: 25077860

COUNTY OF SEMINOLE  
 BOARD OF COUNTY COMMISSIONERS  
 GIS DIV  
 1101 E 1ST ST  
 SANFORD FL 32771  
 Attn: AL HILL  
 Customer Number: 40137

**Send Purchase Orders To:**

ESRI, Inc.  
 380 New York Street  
 Redlands, CA 92373-8100  
 Attn: Holly Williams

**Please include the following remittance address on your Purchase Order:**

ESRI Inc.  
 File #54630  
 Los Angeles, CA 90074-4630

Item	Qty	Product#	Description	Unit Price	Extended Price
10	2	52384	MAINT,PRIM,AI,FL ArcInfo Floating Primary Maintenance Start Date: 08/07/2003 End Date: 08/06/2004 Hardware Platform: WINDOWS NT-INTEL	3,000.00	6,000.00
20	13	52385	MAINT,SCNDRY,AI,FL ArcInfo Floating Secondary Maintenance Start Date: 08/07/2003 End Date: 08/06/2004 Hardware Platform: WINDOWS NT-INTEL	1,200.00	15,600.00
50	1	52386	MAINT,PRIM,AI,NL ArcInfo Node Locked Primary Maintenance Start Date: 08/07/2003 End Date: 08/06/2004 Hardware Platform: IBM RISC 6000	4,000.00	4,000.00
60	1	52392	MAINT,PRIM,NET,NL Network Node Locked Primary Maintenance Start Date: 08/07/2003 End Date: 08/06/2004 Hardware Platform: IBM RISC 6000	1,100.00	1,100.00

This quotation is valid for 90 days. The quotation information is proprietary and may not be copied or released other than for the express purpose of system selection and purchase/license. This information may not be given to outside parties or used for any other purpose without consent from Environmental Systems Research Institute, Inc. (ESRI).

Any estimated sales and/or use tax has been calculated as of the date of this quotation and is merely provided as a convenience for your organization's budgetary purposes. ESRI reserves the right to adjust and collect sales and/or use tax at the actual date of invoicing. If your organization is tax exempt or pays state taxes directly, then prior to invoicing, your organization must provide ESRI with a copy of a current tax exemption certificate issued by your state's taxing authority for the given jurisdiction.

Issued By: Holly Williams

Ext: 8637

(WEATHERFORDM)

To expedite your order, please reference your customer number and this quotation number on your purchase order.



8000 CORPORATE CENTER DR  
 CHARLOTTE, NC 28226  
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# Quotation

Page 2

# 26

Date: 04/12/2003

Quotation Number: 25077860

Item	Qty	Product#	Description	Unit Price	Extended Price
70	1	52396	MAINT,PRIM,COGO,FL ArcCOGO Floating Primary Maintenance Start Date: 08/07/2003 End Date: 08/06/2004 Hardware Platform: IBM RISC 6000	500.00	500.00
80	3	64820	MAINT,APRS FOR AG ArcPress for ArcGIS Maintenance Start Date: 08/07/2003 End Date: 08/06/2004 Hardware Platform: IBM RISC 6000	200.00	600.00
100	1	85057	MAINT,AIMS STD ED,SRVR/CPU LIC ArcIMS Standard Edition Server CPU Maintenance Start Date: 08/07/2003 End Date: 08/06/2004 Hardware Platform: WINDOWS NT-INTEL	1,500.00	1,500.00
110	1	85058	MAINT,AIMS STD INTNT DPLMNT,ADDL CPU ArcIMS Standard Edition Internet Deployment Additional CPU Maintenance Start Date: 09/16/2003 End Date: 08/06/2004 Hardware Platform: WINDOWS NT-INTEL	893.24	893.24
120	1	86497	MAINT,PRIM,AE,CU ArcEditor Concurrent Use Primary Maintenance Start Date: 08/07/2003 End Date: 08/06/2004 Hardware Platform: WINDOWS NT-INTEL	1,500.00	1,500.00
130	2	86500	MAINT,SCNDRY,AE,CU ArcEditor Concurrent Use Secondary Maintenance Start Date: 08/07/2003 End Date: 08/06/2004 Hardware Platform: WINDOWS NT-INTEL	1,200.00	2,400.00
150	1	87194	MAINT,PRIM,AV,8X,CU ArcView 8.x Concurrent Use Primary Maintenance	700.00	700.00

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 Fax #: 704-541-0285

# Quotation

Page 3

# 26

Date: 04/12/2003

Quotation Number: 25077860

Item	Qty	Product#	Description	Unit Price	Extended Price
			Start Date: 08/07/2003 End Date: 08/06/2004 Hardware Platform: WINDOWS NT-INTEL		
160	9	87195	MAINT,SCNDRY,AV,CU ArcView Concurrent Use Secondary Maintenance Start Date: 08/07/2003 End Date: 08/06/2004 Hardware Platform: WINDOWS NT-INTEL	500.00	4,500.00
170	1	87198	MAINT,PRIM,AG 3D,CU ArcGIS 3D Analyst Concurrent Use Primary Maintenance Start Date: 08/07/2003 End Date: 08/06/2004 Hardware Platform: IBM RISC 6000	500.00	500.00
180	1	87199	MAINT,SCNDRY,AG 3D,CU ArcGIS 3D Analyst Concurrent Use Secondary Maintenance Start Date: 08/07/2003 End Date: 08/06/2004 Hardware Platform: IBM RISC 6000	200.00	200.00
190	1	87213	MAINT,DSG,ASDE,SRVR,2PROC ArcSDE Developer Support Group (DSG) Maintenance for 1 Server and up to 2 CPUs includes 5 Read and Write Connects Start Date: 08/07/2003 End Date: 08/06/2004 Hardware Platform: WINDOWS NT-INTEL	3,000.00	3,000.00
210	1	88933	MAINT,PRIM,AV,3X,WIN ArcView 3.X for Windows Primary Maintenance Start Date: 08/07/2003 End Date: 08/06/2004 Hardware Platform: GENERIC DESKTOP	400.00	400.00
220	5	88934	MAINT,SCNDRY,AV,3X,WIN ArcView 3.X for Windows Secondary Maintenance Start Date: 08/07/2003 End Date: 08/06/2004	200.00	1,000.00

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# Quotation

Page 4

# 26

Date: 04/12/2003

Quotation Number: 25077860

Item	Qty	Product#	Description	Unit Price	Extended Price
Hardware Platform: GENERIC DESKTOP					
230	2	87192	MAINT, PRIM, AV, 8X, SU ArcView 8.X Primary Maintenance Single Use Start Date: 08/07/2003 End Date: 08/06/2004 Hardware Platform: GENERIC DESKTOP	400.00	800.00
240	18	87193	MAINT, SCNDRY, AV, 8X, SU ArcView 8.X Single Use Secondary Maintenance Start Date: 08/07/2003 End Date: 08/06/2004 Hardware Platform: GENERIC DESKTOP	200.00	3,600.00

<b>Subtotal</b>	48,793.24
<b>Shipping &amp; Handling</b>	0.00
<b>Estimated Taxes</b>	<del>3,309.52</del>
<b>Total</b>	<b>\$ 52,102.76</b>

48,793.24

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 Fax #: 704-541-0285

**Quotation**  
 Page 5

**26**

Date: 04/12/2003 Quotation Number: 25077860

Item	Qty	Product#	Description	Unit Price	Extended Price
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**BY SIGNING BELOW, YOU ARE INDICATING THAT YOU ARE AUTHORIZED TO OBLIGATE FUNDS FOR YOUR ORGANIZATION. DO NOT USE THIS FORM FOR ORDER ACTIVATION IF YOUR ORGANIZATION WILL NOT HONOR AND PAY AN INVOICE THAT HAS BEEN ISSUED AT YOUR DIRECTION WITHOUT ADDITIONAL AUTHORIZING PAPERWORK.**

To expedite your order, either attach a copy of this quotation to your purchase order when it is remitted to ESRI, or sign below and return this quotation to indicate your acceptance. ESRI's address and fax number are provided on the first page of this quotation.

If your organization is a US Federal, state, or local government agency; an educational facility; or a company that will not pay an invoice without having issued a formal purchase order, a signed quotation will not be accepted unless it is accompanied by your purchase order.

\_\_\_\_\_  
 Signature of Authorized Representative

\_\_\_\_\_  
 Name (Please Print)

\_\_\_\_\_  
 Title

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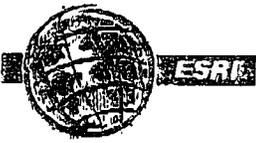
Any estimated sales and/or use tax has been calculated as of the date of this quotation and is merely provided as a convenience for your organization's budgetary purposes. ESRI reserves the right to adjust and collect sales and/or use tax at the actual date of invoicing. If your organization is tax exempt or pays state taxes directly, then prior to invoicing, your organization must provide ESRI with a copy of a current tax exemption certificate issued by your state's taxing authority for the given jurisdiction.

Issued By: Holly Williams

Ext: 8637

(WEATHERFORM)

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26

May 21, 2003

Al Hill  
County of Seminole  
1101 E 1<sup>st</sup> St  
Sanford FL 32771

Subject: ESRI Sole Source Justification for Geographic Information System Software and Maintenance

Dear Al,

This letter confirms that ESRI, as owner and manufacturer, is the only source from which *all* ESRI® software and maintenance services can be ordered. ESRI is the sole domestic source for the purchase of the following software licenses:

ArcInfo™, ArcInfo Workstation extensions (ArcNetwork™, ArcGrid™, ArcTIN™, ArcCOGO™, ArcStorm™, and ArcScan™), ArcEditor™, NetEngine™, Maplex 3.x, Military Overlay Editor (MOLE™), and Production Line Tool Set (PLTS)

In addition, ESRI is the sole domestic provider of software maintenance for all ESRI software (technical support plus ESRI software updates/upgrades). ESRI distributes certain software licenses through resellers and distributors, excluding those listed above. ESRI is also the sole source of certain proprietary training courses.

If you have further questions, please feel free to call our Contracts Department at 909-793-2853, extension 1550.

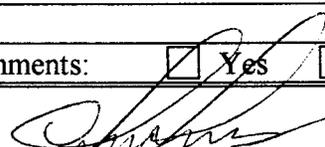
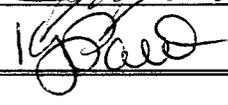
Sincerely,

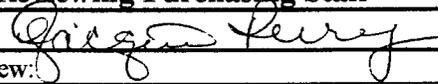
Holly Williams  
Internal Marketing  
ESRI - Charlotte  
3325 Springbank Lane, Suite 200  
Charlotte, NC 28226-3343  
(704) 541-9810, ext. 8637

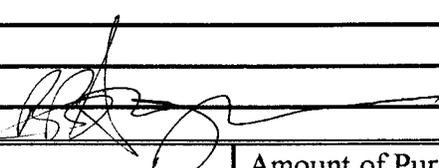
**SOLE SOURCE / PROPRIETARY SOURCE  
PURCHASE DATA SHEET  
SEMINOLE COUNTY  
PURCHASING DIVISION**

SOLE SOURCE

PROPRIETARY SOURCE

Date Submitted: 05/21/03	Requester: Al Hill
Requisition No:	Dept./Div. Name: IT/IS-GIS
Item Description: ESRI Server SW annual maintenance	
Your Selected Vendor's Name: ESRI, Redlands, CA	
Vendor's Address: 380 New York St Redlands, CA 92373-8100	
Vendor's Phone #: 800 447 9778	Contact Name: Holly Williams
Justification, state why this is the only item which will fulfill your needs: This software is written, maintained, and marketed by ESRI (see attached sole source memo from ESRI). While their PC products are sold through outside vendors, mainframe and mini software and all maintenance support has historically been sold by the parent company due to licensing issues. This support includes unlimited phone support during normal business hours and software upgrades for all covered software.	
Comment and/or verify if there are other sources of supply that meet this need:	
Vendor #1 Contacted:	Telephone:
Vendor #2 Contacted:	Telephone:
Vendor #3 Contacted:	Telephone:
Attachments: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Requesting Department Head Signature: 	Date: 5/21/03
Requesting Division Head Signature: 	Date: 5/21/03

Reviewing Purchasing Staff		
Purchasing Division: Buyer Review: 	Date: 6/3/03	
Supervisor Review:	Date:	

Purchasing Manager - Determination	
Comments:	
Approval/Disapproval of: 	Date: 6/9/03
Purchasing Manager Signature:	Date:
Purchase Order No.:	Amount of Purchase: \$48,793.24