

27. Award IFB-3080-04/GMG – Term Contract for Fire Alarm Monitoring, Inspections, Testing and Maintenance to Audio Systems of Florida, Inc., Longwood (Initial Contract Period three (3) years).

IFB-3080-04/GMG will provide for all labor, materials, equipment, coordination and incidentals necessary for fire alarm monitoring, inspections, testing and maintenance of Seminole County locations.

The contractor shall provide Fire Alarm Systems monitoring twenty-four hours per day, seven days per week (24/7) and provide annual and semi-annual test and inspections of Fire Alarm Systems at designated Seminole County Government owned and leased buildings. Also, the contractor will provide maintenance based on R.S. Means Catalogs. The contractor is responsible for all materials, labor, supervision, tools, equipment and out-of-pocket expenses, including travel, necessary to provide 24-hour remote station monitoring services and test/inspections for the fire alarm detection systems identified in this solicitation documents.

This project was publicly advertised and the County received six (6) submittals in response to the solicitation. The Review Committee which consisted of Administrative Services Department/Facilities Maintenance personnel reviewed the responses and recommends award of the contract to the most responsive and responsible, lowest bidder, Audio Systems of Florida, Inc., Longwood. Consideration was given to proposed cost for required services and related experience.

This agreement shall take effect on the date of its execution by the County and shall run for an initial period of three (3) years. Authorization for performance of services by the Contractor under this agreement shall be in the form of written Purchase Orders issued and executed by the County on an as-needed basis and as directed by the County Project Manager. The estimated contract value over three years is \$156,000.

Administrative Services Department/Facilities Maintenance Division and Fiscal Services/Purchasing and Contracts Division recommends the Board to award the project and authorize the County Manager to execute the contract as approved and prepared by the County Attorney's Office and pursuant to the IFB documents.

B.C.C. - SEMINOLE COUNTY, FL**BID TABULATION SHEET**

ALL BIDS ACCEPTED BY SEMINOLE COUNTY ARE SUBJECT TO THE COUNTY'S TERMS AND CONDITIONS AND ANY AND ALL ADDITIONAL TERMS AND CONDITIONS SUBMITTED BY THE BIDDERS ARE REJECTED AND SHALL HAVE NO FORCE AND EFFECT. BID DOCUMENTS FROM THE VENDORS LISTED HEREIN ARE THE ONLY BIDS RECEIVED TIMELY AS OF THE ABOVE OPENING DATE AND TIME. ALL OTHER BID DOCUMENTS SUBMITTED IN RESPONSE TO THIS SOLICITATION, IF ANY, ARE HEREBY REJECTED AS LATE.

PAGE: 1 of 1

BID NUMBER: IFB-3080-03/GMG
 BID TITLE: Term Contract for Fire Alarm Monitoring, Inspections, Testing & Maintenance
 OPENING DATE: January 14, 2004 at 2:00 P.M.

DESCRIPTION	Response 1	Response 2	Response 3	Response 4	Response 5	Response 6
	Audio Systems of FL 1985 Corporate Sq. Longwood, FL 32750 (407) 332-1985 - Ph (407) 332-0227 - Fax Chris Krall	AAFP Systems Inc. 109 Concord Drive Casselberry, FL 32707 (407) 830-6302 - Ph (407) 831-1347 - Fax Kenneth Hoffman	Siemens Building Tech 4122 Metric Dr Suite 100 Winter Park, FL 32792 (407) 571-1999 - Ph (407) 571-1998 - Fax Thomas K. Anderson	Simplex Grinnell LP 3701 N. John Y. Pkwy Orlando, FL 32804 Non-Responsive (407) 235-1100 - Ph (407) 235-1150 - Fax Karl Tyson	Site-Secure, Inc. 627 Progress Way Sanford, FL 32771 (407) 328-5220 - Ph (407) 328-8346 - Fax Randy Pinkham	NuTech Fire & Security 150 Candace Dr. Maitland, FL 32751 (407) 628-1600 - Ph (407) 539-1115 - Fax Brian Pasciak
Annual Cost for: > Quarterly Visual Inspec. > Semi-Annual Inspec. > Annual Full Functional Test > Fire Alarm Hook Up and Programming > Cost per monthly monitoring	\$27,033.00	\$35,750.00	\$69,908.15 (Does not include Items #1, 2 and 3 from Group E)	\$49,977.00	\$45,405.00	\$65,649.00 (Option 1) \$69,649.00 (Option 2)
Straight time rate	\$65.00	\$80.00/hr.	\$95.00/hr.	\$82.50	\$80.00/hr.	\$65.00/hr.
Overtime rate	\$97.50	\$120.00/hr.	\$95.00/hr.	\$123.75	\$120.00/hr.	\$97.50/hr
Sundays & Holidays	\$97.50	\$120.00/hr.	\$95.00/hr	\$123.75	\$160.00/hr.	\$130.00/hr.
Parts - Cost plus %	15%	30%	15%	20%	15%	25%
Addenda (total of 2- Mandatory)	Yes	Yes	No	Yes	Yes	Yes

Bidder # 3 - considered non-responsive for failure to acknowledge Addendum # 2 which was mandatory due to revisions to the Bid Specifications and Price Schedule.

Note: These results are preliminary, pending further evaluation by the selection committee.-

Posted: 1/23/2004

Recommendation of Award: TBD

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**TERM AGREEMENT FOR FIRE ALARM MONITORING, INSPECTIONS,
TESTING, AND MAINTENANCE (IFB-3080-03/GMG)**

THIS AGREEMENT is made and entered into this _____ day of _____, 20____, by and between **AUDIO SYSTEMS OF FLORIDA, INC.**, duly authorized to conduct business in the State of Florida, whose address is 1985 Corporate Square, Longwood, Florida 32750, hereinafter called the "CONTRACTOR" and **SEMINOLE COUNTY**, a political subdivision of the State of Florida, whose address is Seminole County Services Building, 1101 East First Street, Sanford, Florida 32771, hereinafter called the "COUNTY".

W I T N E S S E T H:

WHEREAS, the COUNTY desires to retain the services of a competent and qualified contractor to provide fire alarm monitoring, inspections, testing, and maintenance for Seminole County; and

WHEREAS, the COUNTY has requested and received expressions of interest for the retention of services of contractors; and

WHEREAS, the CONTRACTOR is competent and qualified to provide fire alarm monitoring, inspections, testing, and maintenance to the COUNTY and desires to provide services according to the terms and conditions stated herein,

NOW, THEREFORE, in consideration of the mutual understandings and covenants set forth herein, the COUNTY and the CONTRACTOR agree as follows:

SECTION 1. SERVICES. The COUNTY does hereby retain the CONTRACTOR to furnish services as further described in the Scope of Services attached hereto as Exhibit "A" and made a part hereof. Required services shall be specifically enumerated, described and depicted in the Purchase Orders authorizing performance of the specific task. This Agreement standing alone does not authorize the performance of any work or require the COUNTY to place any orders for work.

SECTION 2. TERM. This Agreement shall take effect on the date of its execution by the COUNTY and shall run for a period of three (3) years and, at the sole option of COUNTY, may be renewed for two (2) successive periods not to exceed one (1) year each. Expiration of the term of this Agreement shall have no effect upon Purchase Orders issued pursuant to this Agreement and prior to the expiration date. Obligations entered therein by both parties shall remain in effect until delivery and acceptance of the services authorized by the Purchase Order. The first three (3) months of the initial terms shall be considered probationary; during that period the COUNTY may terminate this Agreement at any time, with or without cause, immediately upon written notice to the CONTRACTOR.

SECTION 3. AUTHORIZATION FOR SERVICES. Authorization for performance of services by the CONTRACTOR under this Agreement shall be in the form of written Purchase Orders issued and executed by the COUNTY and signed by the CONTRACTOR. A sample Purchase Order is attached hereto as Exhibit "B". Each Purchase Order shall describe the services required and shall state the dates for commencement and completion of work and establish the amount and method of payment. The Purchase Orders will be issued under and shall incorporate the terms of this Agreement. The COUNTY makes no covenant or promise as to the number of available Purchase Orders, nor that, the CONTRACTOR will perform any Purchase Order for the COUNTY during the life of this Agreement. The COUNTY reserves the right to contract with other parties for the services contemplated by this Agreement when it is determined by the COUNTY to be in the best interest of the COUNTY to do so.

SECTION 4. TIME FOR COMPLETION. The services to be rendered by the CONTRACTOR shall be commenced, as specified in such Purchase Orders as may be issued hereunder, and shall be completed within the time

specified therein.

SECTION 5. COMPENSATION. The COUNTY agrees to compensate the CONTRACTOR for the professional services called for under this Agreement on a "Fixed Fee" basis based on the Price Schedule included in Exhibit "A". When a Purchase Order is issued for a "Fixed Fee" basis, then the applicable Purchase Order Fixed Fee amount shall include any and all reimbursable expenses. The total compensation paid to the CONTRACTOR pursuant to this Agreement, including reimbursable expenses, shall be based on budgetary constraints.

SECTION 6. PAYMENT AND BILLING.

(a) The CONTRACTOR shall perform all work and supply all materials required by the Purchase Order but, in no event, shall the CONTRACTOR be paid more than the negotiated Fixed Fee amount stated within each Purchase Order.

(b) For Purchase Orders issued on a "Fixed Fee Basis," the CONTRACTOR may invoice the amount due based on the percentage of total Purchase Order services actually performed and completed; but, in no event, shall the invoice amount exceed a percentage of the Fixed Fee amount equal to a percentage of the total services actually completed.

(c) Payments shall be made by the COUNTY to the CONTRACTOR when requested as work progresses for services furnished, but not more than once monthly. Each Purchase Order shall be invoiced separately. CONTRACTOR shall render to COUNTY, at the close of each calendar month, an itemized invoice properly dated, describing any services rendered, the cost of the services, the name and address of the CONTRACTOR, Purchase Order Number, Contract Number and all other information required by this Agreement.

The original invoice shall be sent to:

Director of County Finance
Seminole County Board of County Commissioners
Post Office Box 8080
Sanford, Florida 32772

A duplicate copy of the invoice shall be sent to:

Seminole County Facilities Maintenance Department
205 W. County Home Road
Sanford, Florida 32773

(d) Payment shall be made after review and approval by COUNTY within thirty (30) days of receipt of a proper invoice from the CONTRACTOR.

SECTION 7. GENERAL TERMS OF PAYMENT AND BILLING.

(a) Upon satisfactory completion of work required hereunder and, upon acceptance of the work by the COUNTY, the CONTRACTOR may invoice the COUNTY for the full amount of compensation provided for under the terms of this Agreement herein less any amount already paid by the COUNTY. The COUNTY shall pay the CONTRACTOR within thirty (30) days of receipt of proper invoice.

(b) The COUNTY may perform or have performed an audit of the records of the CONTRACTOR after final payment to support final payment hereunder. This audit would be performed at a time mutually agreeable to the CONTRACTOR and the COUNTY subsequent to the close of the final fiscal period in which the last work is performed. Total compensation to the CONTRACTOR may be determined subsequent to an audit as provided for in subsection (b) of this Section, and the total compensation so determined shall be used to calculate final payment to the CONTRACTOR. Conduct of this audit shall not delay final payment as provided by subsection (a) of this Section.

(c) The CONTRACTOR agrees to maintain all books, documents, papers, accounting records and other evidences pertaining to work performed under this Agreement in such a manner as will readily conform to the terms of this Agreement and to make such materials available at

the CONTRACTOR's office at all reasonable times during the Agreement period and for five (5) years from the date of final payment under the contract for audit or inspection as provided for in subsection (b) of this Section.

(d) In the event any audit or inspection conducted after final payment, but within the period provided in paragraph (c) of this Section reveals any overpayment by the COUNTY under the terms of the Agreement, the CONTRACTOR shall refund such overpayment to the COUNTY within thirty (30) days of notice by the COUNTY.

SECTION 8. RESPONSIBILITIES OF THE CONTRACTOR. Neither the COUNTY'S review, approval or acceptance of, nor payment for, any of the services or materials required shall be construed to operate as a waiver of any rights under this Agreement nor of any cause of action arising out of the performance of this Agreement and the CONTRACTOR shall be and always remain liable to the COUNTY in accordance with applicable law for any and all damages to the COUNTY caused by the CONTRACTOR's negligent or wrongful performance of any of the services furnished under this Agreement.

SECTION 9. TERMINATION.

(a) The COUNTY may, by written notice to the CONTRACTOR terminate this Agreement or any Purchase Order issued hereunder, in whole or in part, at any time, either for the COUNTY'S convenience or because of the failure of the CONTRACTOR to fulfill its Agreement obligations. Upon receipt of such notice, the CONTRACTOR shall immediately discontinue all services affected unless the notice directs otherwise, and deliver to the COUNTY all data, drawings, specifications, reports, estimates, summaries, and any and all such other information and materials of whatever type or nature as may have been accumulated by the CONTRACTOR in performing this Agreement, whether completed or in process.

(b) If the termination is for the convenience of the COUNTY, the CONTRACTOR shall be paid compensation for services performed to the date of termination.

(c) If the termination is due to the failure of the CONTRACTOR to fulfill its Agreement obligations, the COUNTY may take over the work and prosecute the same to completion by other Agreements or otherwise. In such case, the CONTRACTOR shall be liable to the COUNTY for all reasonable additional costs occasioned to the COUNTY thereby. The CONTRACTOR shall not be liable for such additional costs if the failure to perform the Agreement arises without any fault or negligence of the CONTRACTOR; provided, however, that the CONTRACTOR shall be responsible and liable for the actions of its subcontractors, agents, employees and persons and entities of a similar type or nature. Such causes may include acts of God or of the public enemy, acts of the COUNTY in either its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, and unusually severe weather; but, in every case, the failure to perform must be beyond the control and without any fault or negligence of the CONTRACTOR.

(d) If, after notice of termination for failure to fulfill its Agreement obligations, it is determined that the CONTRACTOR had not so failed, the termination shall be conclusively deemed to have been effected for the convenience of the COUNTY. In such event, adjustment in the Agreement price shall be made as provided in subsection (b) of this Section.

(e) The rights and remedies of the COUNTY provided for in this Section are in addition and supplemental to any and all other rights and remedies provided by law or under this Agreement.

SECTION 10. AGREEMENT AND PURCHASE ORDER IN CONFLICT. Whenever the terms of this Agreement conflict with any Purchase Order issued

pursuant to it, the Agreement shall prevail.

SECTION 11. EQUAL OPPORTUNITY EMPLOYMENT. The CONTRACTOR agrees that it will not discriminate against any employee or applicant for employment for work under this Agreement because of race, color, religion, sex, age, disability, or national origin and will take steps to ensure that applicants are employed, and employees are treated during employment, without regard to race, color, religion, sex, age, disability, or national origin. This provision shall include, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship.

SECTION 12. NO CONTINGENT FEES. The CONTRACTOR warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for the CONTRACTOR to solicit or secure this Agreement and that it has not paid or agreed to pay any person, company, corporation, individual or firm, other than a bona fide employee working solely for the CONTRACTOR, any fee, commission, percentage, gift, or other consideration contingent upon or resulting from award or making of this Agreement. For the breach or violation of this provision, the COUNTY shall have the right to terminate the Agreement at its sole discretion, without liability and to deduct from the Agreement price, or otherwise recover, the full amount of such fee, commission, percentage, gift, or consideration.

SECTION 13. CONFLICT OF INTEREST.

(a) The CONTRACTOR agrees that it will not contract for or accept employment for the performance of any work or service with any individual, business, corporation or government unit that would create a conflict of interest in the performance of its obligations pursuant to

this Agreement with the COUNTY.

(b) The CONTRACTOR agrees that it will neither take any action nor engage in any conduct that would cause any COUNTY employee to violate the provisions of Chapter 112, Florida Statutes, relating to ethics in government.

(c) In the event that CONTRACTOR causes or in any way promotes or encourages a COUNTY officer, employee, or agent to violate Chapter 112, Florida Statutes, the COUNTY shall have the right to terminate this Agreement.

SECTION 14. ASSIGNMENT. This Agreement, or any interest herein, shall not be assigned, transferred, or otherwise encumbered, under any circumstances, by the parties hereto without prior written consent of the other party and in such cases only by a document of equal dignity herewith.

SECTION 15. SUBCONTRACTORS. In the event that the CONTRACTOR, during the course of the work under this Agreement, requires the services of any subcontractors or other professional associates in connection with services covered by this Agreement, the CONTRACTOR must first secure the prior express written approval of the COUNTY. If subcontractors or other professional associates are required in connection with the services covered by this Agreement, CONTRACTOR shall remain fully responsible for the services of subcontractors or other professional associates.

SECTION 16. INDEMNIFICATION OF COUNTY. The CONTRACTOR agrees to hold harmless, indemnify the COUNTY, its commissioners, officers, employees, and agents against any and all claims, losses, damages or lawsuits for damages, arising from, allegedly arising from or related to the provision of services hereunder by the CONTRACTOR.

SECTION 17. INSURANCE.

(a) GENERAL. The CONTRACTOR shall at the CONTRACTOR's own cost, procure the insurance required under this Section.

(1) Prior to commencement of work pursuant to this Agreement, the CONTRACTOR shall furnish the COUNTY with a Certificate of Insurance signed by an authorized representative of the insurer evidencing the insurance required by this Section (Workers' Compensation/Employer's Liability, Commercial General Liability, and Business Auto). The COUNTY, its officials, officers, and employees shall be named additional insured under the Commercial General Liability policy. The Certificate of Insurance shall provide that the COUNTY shall be given not less than thirty (30) days written notice prior to the cancellation or restriction of coverage. Until such time as the insurance is no longer required to be maintained by the CONTRACTOR, the CONTRACTOR shall provide the COUNTY with a renewal or replacement Certificate of Insurance not less than thirty (30) days before expiration or replacement of the insurance for which a previous certificate has been provided.

(2) The Certificate shall contain a statement that it is being provided in accordance with the Agreement and that the insurance is in full compliance with the requirements of the Agreement. In lieu of the statement on the Certificate, the CONTRACTOR shall, at the option of the COUNTY submit a sworn, notarized statement from an authorized representative of the insurer that the Certificate is being provided in accordance with the Agreement and that the insurance is in full compliance with the requirements of the Agreement. **The Certificate shall have this Agreement number clearly marked on its face.**

(3) In addition to providing the Certificate of Insurance, if required by the COUNTY, the CONTRACTOR shall, within thirty (30) days

after receipt of the request, provide the COUNTY with a certified copy of each of the policies of insurance providing the coverage required by this Section.

(4) Neither approval by the COUNTY nor failure to disapprove the insurance furnished by a CONTRACTOR shall relieve the CONTRACTOR of the CONTRACTOR's full responsibility for performance of any obligation including CONTRACTOR indemnification of COUNTY under this Agreement.

(b) INSURANCE COMPANY REQUIREMENTS. Insurance companies providing the insurance under this Agreement must meet the following requirements:

(1) Companies issuing policies other than Workers' Compensation must be authorized to conduct business in the State of Florida and prove same by maintaining Certificates of Authority issued to the companies by the Department of Insurance of the State of Florida. Policies for Workers' Compensation may be issued by companies authorized as a group self-insurer by Section 440.57, Florida Statutes.

(2) In addition, such companies other than those authorized by Section 440.57, Florida Statutes, shall have and maintain a Best's Rating of "A" or better and a Financial Size Category of "VII" or better according to A.M. Best Company.

(3) If, during the period which an insurance company is providing the insurance coverage required by this Agreement, an insurance company shall: 1) lose its Certificate of Authority, 2) no longer comply with Section 440.57, Florida Statutes, or 3) fail to maintain the requisite Best's Rating and Financial Size Category, the CONTRACTOR shall, as soon as the CONTRACTOR has knowledge of any such circumstance, immediately notify the COUNTY and immediately replace the insurance coverage provided by the insurance company with a different insurance

company meeting the requirements of this Agreement. Until such time as the CONTRACTOR has replaced the unacceptable insurer with an insurer acceptable to the COUNTY the CONTRACTOR shall be deemed to be in default of this Agreement.

(c) SPECIFICATIONS. Without limiting any of the other obligations or liability of the CONTRACTOR, the CONTRACTOR shall, at the CONTRACTOR's sole expense, procure, maintain and keep in force amounts and types of insurance conforming to the minimum requirements set forth in this subsection. Except as otherwise specified in the Agreement, the insurance shall become effective prior to the commencement of work by the CONTRACTOR and shall be maintained in force until the Agreement completion date. The amounts and types of insurance shall conform to the following minimum requirements.

(1) Workers' Compensation/Employer's Liability.

(A) The CONTRACTOR's insurance shall cover the CONTRACTOR for liability which would be covered by the latest edition of the standard Workers' Compensation Policy, as filed for use in Florida by the National Council on Compensation Insurance, without restrictive endorsements. The CONTRACTOR will also be responsible for procuring proper proof of coverage from its subcontractors of every tier for liability which is a result of a Workers' Compensation injury to the subcontractor's employees. The minimum required limits to be provided by both the CONTRACTOR and its subcontractors are outlined in subsection (c) below. In addition to coverage for the Florida Workers' Compensation Act, where appropriate, coverage is to be included for the United States Longshoremen and Harbor Workers' Compensation Act, Federal Employers' Liability Act and any other applicable federal or state law.

(B) Subject to the restrictions of coverage found in the standard Workers' Compensation Policy, there shall be no maximum

limit on the amount of coverage for liability imposed by the Florida Workers' Compensation Act, the United States Longshoremen's and Harbor Workers' Compensation Act, or any other coverage customarily insured under Part One of the standard Workers' Compensation Policy.

(C) The minimum amount of coverage under Part Two of the standard Workers' Compensation Policy shall be:

\$100,000.00	(Each Accident)
\$100,000.00	(Disease-Policy Limit)
\$100,000.00	(Disease-Each Employee)

(2) Commercial General Liability.

(A) The CONTRACTOR's insurance shall cover the CONTRACTOR for those sources of liability which would be covered by the latest edition of the standard Commercial General Liability Coverage Form (ISO Form CG 00 01), as filed for use in the State of Florida by the Insurance Services Office, without the attachment of restrictive endorsements other than the elimination of Coverage C, Medical Payment and the elimination of coverage for Fire Damage Legal Liability.

(B) The minimum limits to be maintained by the CONTRACTOR (inclusive of any amounts provided by an Umbrella or Excess policy) shall be as follows:

	<u>LIMITS</u>
General Aggregate	\$Three (3) Times the Each Occurrence Limit
Personal & Advertising Injury Limit	\$300,000.00
Each Occurrence Limit	\$300,000.00

(3) Business Auto Policy.

(A) The CONTRACTOR'S insurance shall cover the CONTRACTOR for those sources of liability which would be covered by Part IV of the latest edition of the standard Business Auto Policy (ISO Form CA 00 01), as filed for use in the State of Florida by the Insurance

Services Office, without the attachment of restrictive endorsements. Coverage shall include owned, non-owned and hired autos.

(B) The minimum limits to be maintained by the CONTRACTOR (inclusive of any amounts provided by an Umbrella or Excess policy) shall be per accident combined single limit for bodily injury liability and property damage liability. If the coverage is subject to an aggregate, the CONTRACTOR shall maintain separate aggregate limits of coverage applicable to claims arising out of or in connection with the work under this Agreement. The separate aggregate limits to be maintained by the CONTRACTOR shall be a minimum of three (3) times the per accident limit required and shall apply separately to each policy year or part thereof.

(C) The minimum amount of coverage under the Business Auto Policy shall be:

	<u>LIMITS</u>
Each Occurrence Bodily Injury and Property Damage Liability Combined	\$300,000.00

(d) COVERAGE. The insurance provided by CONTRACTOR pursuant to this Agreement shall apply on a primary basis and any other insurance or self-insurance maintained by the COUNTY or the COUNTY'S officials, officers, or employees shall be excess of and not contributing with the insurance provided by or on behalf of the CONTRACTOR.

(e) OCCURRENCE BASIS. The Workers' Compensation Policy and the Commercial General Liability required by this Agreement shall be provided on an occurrence rather than a claims-made basis.

(f) OBLIGATIONS. Compliance with the foregoing insurance requirements shall not relieve the CONTRACTOR, its employees or agents of liability from any obligation under a Section or any other portions of this Agreement. It shall also be the responsibility of the

CONTRACTOR to ensure that all of its subcontractors performing services under this Agreement are in compliance with the insurance requirements of this Agreement as defined above.

SECTION 18. ALTERNATIVE DISPUTE RESOLUTION (ADR).

(a) In the event of a dispute related to any performance or payment obligation arising under this Agreement, the parties agree to exhaust COUNTY ADR procedures prior to filing suit or otherwise pursuing legal remedies. COUNTY ADR procedures for proper invoice and payment disputes are set forth in Section 55.1, "Prompt Payment Procedures," Seminole County Administrative Code. Contract claims include all controversies, except disputes addressed by the "Prompt Payment Procedures," arising under this Agreement with ADR procedures set forth in Section 220.102, "Contract Claims," Seminole County Code.

(b) CONTRACTOR agrees that it will file no suit or otherwise pursue legal remedies based on facts or evidentiary materials that were not presented for consideration in the COUNTY ADR procedures set forth in subsection (a) above of which the CONTRACTOR had knowledge and failed to present during the COUNTY ADR procedures.

(c) In the event that COUNTY ADR procedures are exhausted and a suit is filed or legal remedies are otherwise pursued, the parties shall exercise best efforts to resolve disputes through voluntary mediation. Mediator selection and the procedures to be employed in voluntary mediation shall be mutually acceptable to the parties. Costs of voluntary mediation shall be shared equally among the parties participating in the mediation.

SECTION 19. REPRESENTATIVES OF THE COUNTY AND THE CONTRACTOR.

(a) It is recognized that questions in the day-to-day conduct of performance pursuant to this Agreement will arise. The COUNTY, upon request by the CONTRACTOR, shall designate in writing and shall advise

the CONTRACTOR in writing of one (1) or more of its employees to whom all communications pertaining to the day-to-day conduct of this Agreement shall be addressed. The designated representative shall have the authority to transmit instructions, receive information and interpret and define the COUNTY'S policy and decisions pertinent to the work covered by this Agreement.

(b) The CONTRACTOR shall, at all times during the normal work week, designate or appoint one or more representatives of the CONTRACTOR who are authorized to act in behalf of and bind the CONTRACTOR regarding all matters involving the conduct of the performance pursuant to this Agreement and shall keep the COUNTY continually and effectively advised of such designation.

SECTION 20. ALL PRIOR AGREEMENTS SUPERSEDED. This document incorporates and includes all prior negotiations, correspondence, conversations, agreements or understandings applicable to the matters contained herein and the parties agree that there are no commitments, agreements or understandings concerning the subject matter of this Agreement that are not contained or referred to in this document. Accordingly, it is agreed that no deviation from the terms hereof shall be predicated upon any prior representations or agreements, whether oral or written.

SECTION 21. MODIFICATIONS, AMENDMENTS OR ALTERATIONS. No modification, amendment or alteration in the terms or conditions contained herein shall be effective unless contained in a written document executed with the same formality and of equal dignity herewith.

SECTION 22. INDEPENDENT CONTRACTOR. It is agreed that nothing herein contained is intended or should be construed as in any manner creating or establishing a relationship of co-partners between the parties, or as constituting the CONTRACTOR (including its officers,

employees, and agents) the agent, representative, or employee of the COUNTY for any purpose, or in any manner, whatsoever. The CONTRACTOR is to be and shall remain forever an independent contractor with respect to all services performed under this Agreement.

SECTION 23. EMPLOYEE STATUS. Persons employed by the CONTRACTOR in the performance of services and functions pursuant to this Agreement shall have no claim to pension, workers' compensation, unemployment compensation, civil service or other employee rights or privileges granted to the COUNTY'S officers and employees either by operation of law or by the COUNTY.

SECTION 24. SERVICES NOT PROVIDED FOR. No claim for services furnished by the CONTRACTOR not specifically provided for herein shall be honored by the COUNTY.

SECTION 25. PUBLIC RECORDS LAW. CONTRACTOR acknowledges COUNTY'S obligations under Article I, Section 24, Florida Constitution and Chapter 119, Florida Statutes, to release public records to members of the public upon request. CONTRACTOR acknowledges that COUNTY is required to comply with Article I, Section 24, Florida Constitution and Chapter 119, Florida Statutes, in the handling of the materials created under this Agreement and that said statute controls over the terms of this Agreement.

SECTION 26. COMPLIANCE WITH LAWS AND REGULATIONS. In providing all services pursuant to this Agreement, the CONTRACTOR shall abide by all statutes, ordinances, rules, and regulations pertaining to, or regulating the provisions of, such services, including those now in effect and hereafter adopted. Any violation of said statutes, ordinances, rules, or regulations shall constitute a material breach of this Agreement, and shall entitle the COUNTY to terminate this Agreement immediately upon delivery of written notice of termination to the

CONTRACTOR.

SECTION 27. NOTICES. Whenever either party desires to give notice unto the other, it must be given by written notice, sent by registered or certified United States mail, with return receipt requested, addressed to the party for whom it is intended at the place last specified and the place for giving of notice shall remain such until it shall have been changed by written notice in compliance with the provisions of this Section. For the present, the parties designate the following as the respective places for giving of notice, to-wit:

FOR COUNTY:

Facilities Maintenance Department
205 W. County Home Road
Sanford, FL 32773

FOR CONTRACTOR:

Audio Systems of Florida, Inc.
1985 Corporate Square
Longwood, FL 32750

SECTION 28. RIGHTS AT LAW RETAINED. The rights and remedies of the COUNTY, provided for under this Agreement, are in addition and supplemental to any other rights and remedies provided by law.

IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement on the date below written for execution by the COUNTY.

ATTEST:

AUDIO SYSTEMS OF FLORIDA, INC.

Secretary

(CORPORATE SEAL)

By: _____
CHRIS KRALL, Vice-President

Date: _____

WITNESSES:

SEMINOLE COUNTY, FLORIDA

By: _____
J. KEVIN GRACE, County Manager

Date: _____

For the use and reliance
of Seminole County only.

Within authority of Resolution
No. 93-R-71 adopted February 23,
1993.

Approved as to form and
legal sufficiency.

County Attorney
AC/lpk
3/25/04 3/29/04
ifb-3080

Attachments:

- Exhibit "A"- Scope of Services and Price Schedule
- Exhibit "B"- Sample Purchase Order

Exhibit A Scope of Services

1. Scope of Work:

The contractor shall provide Fire Alarm Systems monitoring twenty-four hours per day, seven days per week (24/7) and provide annual and semi-annual test and inspections of Fire Alarm Systems at designated Seminole County Government owned and leased buildings. Also, the contractor will provide maintenance based on R.S. Means Catalogs. The contractor is responsible for all materials, labor, supervision, tools, equipment and out-of-pocket expenses, including travel, necessary to provide 24-hour remote station monitoring services and test/inspections for the fire alarm detection systems identified in this solicitation.

2. Twenty-four (24) Hour Remote Station Monitoring:

- A. Contractor shall provide annual testing, certification, monitoring of Digital Alarm Communicating Transmitter (D.A.C.T.) in the buildings listed on Schedule A, Monitoring Column.
- B. Service rendered shall comply with F.S. 633 Fire Safety Rule 4A-48 in addition to all applicable state and local codes, *when applicable.*
- C. Contractor shall program all the existing D.A.C.T. that are monitored in this contract and assure accurate and reliable transmission to the Central Reporting Station.
- D. Contractor shall provide an emergency contact response person and telephone number for 24-hour service/dispatch.
- E. Contractor shall provide monitoring services that are Underwriter's Laboratories (UL) approved for Fire Alarm Systems.

3. Annual Testing / Inspections

- A. Test 100% of all alarm devices to ensure proper operation. Test visual and audible indicating devices for proper operation, voice clarity and decibel level.
- B. Ensure correct operation of all ancillary reporting devices and all Fire Alarm Systems.
- C. Disassemble all open area smoke and duct smoke detectors that require cleaning as indicated by the systems sensitivity report and clean via the manufacturer's recommended cleaning procedures and instructions.
- D. After cleaning, detectors shall again have their sensitivity measured and recorded for the service records.
- E. If any smoke detectors are replaced, they shall have their sensitivity measured and recorded for future service records.
- F. All mechanically connected systems that provided a trouble alarm (the system is having a problem), supervisory alarm (a serious alarm that requires immediate attention from

an electronic technician), fire alarm or trouble input to the fire alarm systems, shall be tested electronically via the nearest electronic connection point.

- G. If an item is not repairable, the designated Project Manager(s) shall be immediately notified regarding repair/replacement options.
- H. Once the repair is performed, re-test and verify operation of the affected point.
- I. All fire alarm cabinets and remote battery cabinets shall be cleaned (free of dust and debris) on the inside during every inspection. All debris shall be removed in accordance with the Underwriters Laboratories (UL) requirements and nothing may be stored in these cabinets.
- J. A minimum of two (2) contractor representatives (service technicians) shall be present during all testing periods.
- K. All fire alarm panels shall have a battery current reading performed to determine that the existing batteries are large enough and fully charged to support the system per the requirements of NFPA 72 and all applicable city and county codes.
- L. Provide trained and authorized service persons for testing and repair.
- M. Inspections shall be performed semi-annually.

4. Fire Alarm Systems Testing:

- A. Complete functional testing will be performed on all of the devices and circuits under all conditions (alarm, supervisory, open, test, ground, secondary power, etc.) and documented.
- B. Stray voltage: Certify that voltage does not exist between installation conductors and ground or between installation conductors.
- C. Ground Faults: Verify that all installation conductors test free of ground.
- D. Short Circuits: Verify that all installation conductors, other than those intentionally connected, are tested for conductor-to-conductor isolation.
- E. Loop Resistance: Sort each installation conductor pair. Measure and record the resistance of each circuit and verify that it does not exceed the manufacturer's specified resistance limits.
- F. Smoke Detectors: Test and record in place. Calibrated sensitivity testing must be within 0.25%/ft of listed range.
- G. Supervisory Devices: Ensure signal is distinct from trouble signal.
- H. Remote Enunciators: Verify all fire alarm control panel (FACP) status changes transfer to remote panels.

I. Indicating Appliances:

1. Initiate audible alarm.
2. Record DBS levels reading at five (5) feet above floor level in occupied and unoccupied areas.
3. For the voice evacuation systems verify the voice clarity.
4. Initiate general audible alarm. Induce "open" at initiating circuit interface for trouble condition. Induce ground fault at initiating circuit interface for ground fault condition.

J. Fire Alarm Control Panel (FACP):

1. Ensure that lamps and light emitting diodes (LEDs) illuminate.
2. Verify fuse rating. Remove fuse to induce "trouble" condition.
3. Primary power: Interrupt primary power supplies (batteries, etc.) to induce a trouble condition (NFPA 72, 4-5).
4. Secondary power: Interrupt primary power supplies (circuit breaker, etc.) to induce "trouble" condition (NFPA 72, 2-4.7.2 '90').
5. Trouble silencing switch: Induce "trouble" condition and verify audible trouble signals (NFPA 72, 2-4.7.2 '90').
6. Zone-disconnect switch: Activate each separately and verify that a "trouble" signal is activated.
7. Alarm silencing switch: Verify that the audible signal transfers to a visual indicator.
8. Supervisory signal silencing switch: Verify an audible signal is initiated which is visually and/or audibly distinct from a trouble signal.

5. Maintenance:

- A.** If maintenance work is required due to acts or omissions of the contractor, the costs of such work shall be borne solely by the contractor. Work mutually agreed upon by the County and the contractor to be required as a result of vandalism, acts of God, system failures, routine maintenance or other acts of third parties, hereinafter referred to as "maintenance", shall be borne by the County. The work shall be performed only upon the express authorization in writing from the Maintenance District. The only exception is an emergency situation deemed to exist in which case any defect found such as, emergency work/repair shall be corrected immediately. Costs associated with such "maintenance" shall be submitted by invoice separately from routine maintenance invoices within 24 hours, and such invoices for "maintenance" shall be submitted to and approved by the County. These invoices shall include a detailed description of the problem, findings, and a list of materials used. Costs associated with such maintenance work (Lot V) will be based upon the following R.S. Means Catalogs (most current year) as applicable:

1. Facility Maintenance and Repair
 - a. Maintenance and Repair 081, 098, 123
 - b. Preventive Maintenance 064, 082, 084, 093
2. Repair and Remodeling 07, 08, 09, 10, 11, 13, 15
3. Facility Construction 02, 05, 07, 08, 09, 10, 13, 15, 16
4. Plumbing 02, 10, 13, 15
5. Mechanical Cost Data 07, 11, 13, 15

6. Building Construction 02, 05, 07, 08, 09, 10, 13, 15

Work required that is not in one of the above R.S. Means Catalogs, referred to as Non-Pre-Priced Work, may be added after the application of the City Cost Index Total. The total cost of any Non-Pre-Priced Work project shall not exceed \$1,000.

- B. The Contractor shall reference the contract number and the appropriate purchase/release order number on all invoices. The Contractor shall submit, with its invoice for "maintenance" information about who requested the work and that the work was completed, a copy of the work order signed by an authorized representative from the appropriate Maintenance District, immediately after the "maintenance" is performed. Failure to obtain an authorized signature may result in denial of payment. When an emergency is deemed to have existed, written authorization of the work order shall be submitted within 24 hours during the week or on the first work day after a weekend after completion of the emergency service work/repair.
- C. In the event of noted deficiencies in the systems operation during testing and inspections, a written proposal for the repair shall be submitted based on the R.S. Means Catalogs.

6. Supplemental Conditions:

- A. The Contractor shall not make any alterations to any equipment including control circuits without prior written approval by the designated county Project Manager(s).
- B. Where, in the course of work, the service/repair requires an outage of electrical power, the contractor must request authorization from the County's Project Manager(s) at least ten (10) working days in advance. The request shall state the anticipated duration of such outage. In the event of an emergency, when prior written approval is not practical or possible, prior verbal approval by telephone must be obtained from County's designated representative before any shutdown of services is attempted.
- C. At ninety (90) day intervals, the contractor shall meet with the County's Project Manager(s) to review performance and schedule major testing/repairs anticipated during the next ninety (90) day period. A written testing /repairs schedule must be provided by the contractor to the Project Manager(s) at the meeting. The contractor shall submit a written performance report at one hundred eighty (180) day intervals.
- D. The Contractor's personnel shall report to the appropriate maintenance district at a mutually agreed time prior to commencing work and return after completing the work. This requirement applies to regular maintenance, repairs and callbacks. At time of check-in, the designated Project Manager shall provide contractor's personnel with a list of any problems requiring the contractor's attention.
- E. A work order shall be submitted to the appropriate maintenance district for approval within twenty-four (24) hours of performed service. The work order shall state the date work was performed, a description of the problem, a description of the actual work performed, a description of the findings, building name and number.

- F.** All testing shall be in accordance with NFPA 72, 13, 14 and 96 standards as well as city and county standards. Reports of every test shall be submitted to the appropriate maintenance district within twenty-four (24) hours of the test.
- G.** A certificate of compliance must be completed and provided to the appropriate maintenance district each time a fire alarm system is installed, serviced, tested, repaired, altered or inspected. This is in addition to documentation required elsewhere within the adopted standards.
- H.** Each time a system is inspected, tested, serviced, repaired, altered or installed a fire alarm service tag must be affixed to the fire alarm control panel and an entry must be made in the system log.
- I.** All maintenance, repairs and inspection work shall be performed during business hours; on Monday through Friday, 7:00 AM to 5:00 PM, excluding holidays.
- J.** All service responses shall be within one (1) hour from verbal notification on seven (7) days per week, twenty-four (24) hours per day basis. The responding contractor technician must be on-site within one hour of the verbal notification.
- K.** Contractor MUST furnish their own lift, tools, machinery, computers and other related equipment to test/repair all fire alarm devices. This includes the computer equipment to test and repair all brands of alarm systems used by Seminole County Government.
- L.** The successful bidder shall accept the systems to be maintained in an "as is" condition on the effective date of this contract. The certificates of annual inspection test performed during the past year are available for review. The systems have been installed and approved per local Seminole County codes.
- M.** Contractor shall not be responsible for the following:
1. Making other inspections or tests or installing new attachments on the fire alarm systems when recommended by insurance companies or governmental authorities.
 2. The main line power feeders and associated disconnect switches and breakers.
- N.** All parts and components shall be original manufacturer's parts and components and readily available to expedite repairs. Used parts or components are not acceptable.
- O.** The monitoring portion of the contract shall allow for a period not to exceed ninety (90) days from the effective date of the contract for permitting and re-programming of the D.A.C.T., if necessary. Monitoring of any location shall not commence until after the completion of the permitting and re-programming and shall be coordinated with the previous monitoring contractor so as not to create a disruption of monitoring services. The effective date for the transition of monitoring services from the previous contractor to the new contractor shall be agreed upon, in writing, by the County. All costs of permitting and re-programming shall be the responsibility of the awarded contractor.

Locations of Seminole County Facilities with Fire Alarm Systems

Fire Alarm Bldg. List for Group A - Facilities Maintenance							
#	Building Code & Name	Panel Model	Dialer Model	Appx. # Devices			
1	Administrative Services Center 200 W. County Home Rd. Sanford, FL	Simplex 4001	NA	16			
2	Aminal Control Facilities 232 Bush Blvd Sanford, FL	Pyro SXL	NA	38			
3	Cooperative Ext. Admin. Office & Aud. 250 W. County Home Rd. Sanford, FL	Simplex 4001	NA	26			
4	County Services Bldg. 110 E. 1st Street Sanford, FL	Simplex 4010	NA	433			
5	Court Facility Bldg. Commerical & Hood Ave Sanford, FL	Pyrotronic 5202	NA	48			
6	Economic Development 1301 E. 2nd St. Sanford, FL	FCI	NA	12			
7	Facilities Maintenance Bldg. 205 W. County Home Rd. Sanford, FL	Silent Knight 5208	NA	52			
8	Health and Human Services 400 W. Airport Blvd. Sanford, FL	Pyro PXL	NA	83			
9	Juvenile Assessment Ctr. 181 Bush Loop Sanford, FL	Silent Knight	NA	23			
10	Juvenile Justice Ctr. 190 Bush Blvd. Sanford, FL	Simplex	NA	30			
11	Museum of Seminole County History 300 Bush Blvd. Sanford, FL	Pyro-PXL	NA	40			
12	Public Safety / Sheriffs Office 100 Bush Blvd. Sanford, FL	Simplex 4020	NA	482			

Locations of Seminole County Facilities with Fire Alarm Systems

#	Building Code & Name	Panel Model	Dialer Model	Appx. # Devices			
13	Softball Complex 284 W. North St. Altamonte Springs, FL	Silent Knight 5208	NA	35			
14	State Attorney Bldg 100 E. 1st St. Sanford, FL	FCI	NA	34			
15	Sylvan Lake Park Sport Training Ctr. 845 Lake Markham Rd. Sanford, FL	Simplex 4002	NA	41			
16	Traffic Engineering 140 Bush Loop Sanford, FL	Simplex FCI	NA	40			
17	Work Release Ctr. 212 Bush Blvd. Sanford, FL	Simplex 2400 Series	NA	29			
Fire Alarm Bldg. List for Group B - Libraries							
1	Central Branch Library 215 N. Oxford Rd. Casselberry, FL	Silent Knight 5208	NA	88			
2	East Branch Library 310 Division St. Oviedo, FL	Silent Knight 5208	NA	22			
3	North Branch Library 150 N. Palmetto Ave. Sanford, FL	ADT-Unimode	NA	40			
4	Northwest Branch Library 580 Greenway Blvd. Lake Mary, FL	Silent Knight 5208	NA	34			
5	West Branch Library 245 Hunt Club Blvd. Longwood, FL	Silent Knight 5208	NA	62			

Locations of Seminole County Facilities with Fire Alarm Systems

#	Building Code & Name	Panel Model	Dialer Model	Appx. # Devices			
<i>Fire Alarm List for Group D - Solid Waste</i>							
1	1634 CR 419 Longwood, FL	EST QS1	NA	54			
<i>Fire Alarm List for Group E - County Courthouse</i>							
1	Courthouse & Annex 310 N. Park Ave Sanford, FL	Pyro-System 3	NA	168			
<i>Fire Alarm List for Group F - Account # 00-000000-000-000 - Public / EMS / Fire / Rescue</i>							
1	EMS/Fire /Rescue Training Ctr. 201 Valentine Way Longwood, FL	NA	NA	NA			
2	EMS Storage 203 W. County Home Rd Sanford, FL	NA	NA	NA			
3	Fire Station 12 Douglas Ave Altamonte Springs, FL	325 NA	NA	NA			
4	Fire Station 13 1240 W. Highway 436 Forest City, FL	Simplex 4004	NA	17			
5	Fire Station 14 600 Hattaway Dr Altamonte Springs, FL	Simplex	NA	17			
6	Fire Station 16 930 Wellva Springs Rd Longwood, FL	Silent Knight 6324	NA	19			
7	Fire Station 22 7122 US Highway 17-92 Fern Park, FL	Pryo-SXL-EX	NA	56			
8	Fire Station 23 4810 Howell Branch Rd Winter Park, FL	Simplex 4004	NA	16			

Locations of Seminole County Facilities with Fire Alarm Systems

[illegible]

**Section 4 –
Scope of Services and Price Submittal**

**PROJECT: TERM CONTRACT FOR FIRE ALARM MONITORING, INSPECTIONS, TESTING AND
MAINTENANCE IN SEMINOLE COUNTY LOCATIONS
COUNTY CONTRACT NO.: IFB-3080-03/GMG**

Name of Bidder: Audio Systems of Florida, Inc.

Mailing Address: Same as below.

Street Address: 1985 Corporate Square

City/State/Zip: Longwood, Fl. 32750

Phone Number: (407) 332-1985

FAX Number: (407) 332-0227

License Number: EF 00639

Pursuant to and in compliance with the Invitation for Bid, Instructions to Bidders, and the other documents relating thereto, the undersigned Bidder, having familiarized himself with the terms of the Contract Documents, local conditions affecting the performance of the Work, and the cost of the Work at the places where the Work is to be done, hereby proposes and agrees to perform, including all of its component parts and everything required to be performed, and to provide and furnish any and all of the labor, material, and tools, equipment, and all transportation services necessary to perform the Work and complete in a workmanlike manner, all of the Work required in connection with the required services, all in strict conformity Contract Documents, including Addenda Nos. 1 through 2, on file at the Purchasing Division for the amount hereinafter set forth.

The undersigned, as Bidder, declares that the only persons or parties interested in this bid as principals are those named herein; that this bid is made without collusion with any person, firm or corporation; and he proposes and agrees, if the bid is accepted, that he/she will execute an Agreement with the COUNTY in the form set forth in the Contract Documents; that he/she will furnish the Insurance Certificates.

IN WITNESS WHEREOF, BIDDER has hereunto executed this FORM this 14th
day of January, 2004.

Audio Systems of Florida Inc
(Name of BIDDER)


(Signature of person signing FORM)

Chris Krall
(Printed name of person signing FORM)

List of Locations and Price Schedule

Quarterly visual inspections of the Fire Alarm System in accordance with NFPA Code.

Semi-Annual Inspections of the Fire Alarm Systems in accordance with NFPA Code.

Annual Full functional test to include visual inspections and testing of the Fire Alarm Systems in accordance with NFPA Code.

Monthly Monitoring of Fire Alarm Systems.

Group A: Locations at Facilities Maintenance						
#	Building Code & Name	Quarterly Visual Inspection	Semi-Annual Inspection	Annual Full functional test	Fire Alarm Hook-up and Programming	Cost per Monthly Monitoring
1	Administrative Services Center 200 W. County Home Rd. Sanford, FL	\$ <u>37</u>	\$ <u>52</u>	\$ <u>143</u>	\$ <u>222</u>	\$ <u>27</u>
2	Animal Control Facilities 232 Bush Blvd Sanford, FL	\$ <u>—</u>	\$ <u>53</u>	\$ <u>83</u>	\$ <u>N/A</u>	\$ <u>N/A</u>
3	Central Transfer Station 4634 CR 419 <u>5 PTS</u> Longwood, FL <u>201</u>	\$ <u>—</u>	\$ <u>59</u>	\$ <u>130</u>	\$ <u>222</u>	\$ <u>27</u>
4	Cooperative Ext. Admin. Office & Aud. 250 W. County Home Rd. Sanford, FL	\$ <u>—</u>	\$ <u>56</u>	\$ <u>100</u>	\$ <u>222</u>	\$ <u>27</u>
5	County Services Bldg. 110 E. 1st Street Sanford, FL	\$ <u>79</u>	\$ <u>367</u>	\$ <u>1515</u>	\$ <u>222</u>	\$ <u>27</u>
6	Court Facility Bldg. Commercial & Hood Ave Sanford, FL	\$ <u>—</u>	\$ <u>78</u>	\$ <u>311</u>	\$ <u>N/A</u>	\$ <u>N/A</u>
7	Economic Development 1301 E. 2nd St. Sanford, FL	\$ <u>—</u>	\$ <u>30</u>	\$ <u>89</u>	\$ <u>222</u>	\$ <u>27</u>
8	Facilities Maintenance Bldg. 205 W. County Home Rd. Sanford, FL	\$ <u>50</u>	\$ <u>78</u>	\$ <u>185</u>	\$ <u>222</u>	\$ <u>27</u>
9	Health and Human Services 400 W. Airport Blvd. Sanford, FL	\$ <u>—</u>	\$ <u>84</u>	\$ <u>453</u>	\$ <u>N/A</u>	\$ <u>N/A</u>
10	Juvenile Assessment Ctr. 181 Bush Loop Sanford, FL	\$ <u>—</u>	\$ <u>51</u>	\$ <u>129</u>	\$ <u>222</u>	\$ <u>27</u>
11	Juvenile Justice Ctr. 190 Bush Blvd. Sanford, FL	\$ <u>39</u>	\$ <u>56</u>	\$ <u>149</u>	\$ <u>222</u>	\$ <u>27</u>

481.-

136

438

405

2,210

389

383

562

537.-

429.

493.-

Continuation:

Group A: Locations at Facilities Maintenance

#	Building Code & Name	Quarterly Visual Inspection	Semi-Annual Inspection	Annual Full functional test	Fire Alarm Hook-up and Programming	Cost per Monthly Monitoring	
12	Museum of Seminole County History 300 Bush Blvd. Sanford, FL	\$ <u>39</u>	\$ <u>81</u>	\$ <u>191</u>	\$ <u>222</u>	\$ <u>27</u>	560
13	Public Safety / Sheriffs Office 100 Bush Blvd. Sanford, FL	\$ <u>68</u>	\$ <u>163</u>	\$ <u>599</u>	\$ <u>222</u>	\$ <u>27</u>	1079
14	Softball Complex 284 W. North St. Altamonte Springs, FL	\$ <u>46</u>	\$ <u>66</u>	\$ <u>159</u>	\$ <u>222</u>	\$ <u>27</u>	520.-
15	State Attorney Bldg 100 E. 1st St. Sanford, FL	\$ <u>46</u>	\$ <u>64</u>	\$ <u>197</u>	\$ <u>N/A</u>	\$ <u>N/A</u>	307
16	Sylvan Lake Park Sport Training Ctr. 845 Lake Markham Rd. Sanford, FL	\$ <u>39</u>	\$ <u>58</u>	\$ <u>152</u>	\$ <u>222</u>	\$ <u>27</u>	498
17	Traffic Engineering 140 Bush Loop Sanford, FL	\$ <u>—</u>	\$ <u>42</u>	\$ <u>161</u>	\$ <u>222</u>	\$ <u>27</u>	472
18	Work Release Ctr. 212 Bush Blvd. Sanford, FL	\$ <u>39</u>	\$ <u>57</u>	\$ <u>185</u>	\$ <u>222</u>	\$ <u>27</u>	530.-

Group B - Locations at Libraries

19	1	Central Branch Library 215 N. Oxford Rd. Casselberry, FL	\$ <u>57</u>	\$ <u>111</u>	\$ <u>290</u>	\$ <u>222</u>	\$ <u>27</u>	707
20	2	East Branch Library 310 Division St. Oviedo, FL	\$ <u>—</u>	\$ <u>64</u>	\$ <u>220</u>	\$ <u>222</u>	\$ <u>27</u>	533
21	3	North Branch Library 150 N. Palmetto Ave. Sanford, FL	\$ <u>—</u>	\$ <u>64</u>	\$ <u>220</u>	\$ <u>222</u>	\$ <u>27</u>	533
22	4	Northwest Branch Library 580 Greenway Blvd. Lake Mary, FL	\$ <u>—</u>	\$ <u>39</u>	\$ <u>207</u>	\$ <u>222</u>	\$ <u>27</u>	495.-
23	5	West Branch Library 245 Hunt Club Blvd. Longwood, FL	\$ <u>—</u>	\$ <u>87</u>	\$ <u>314</u>	\$ <u>222</u>	\$ <u>27</u>	650.-

Group C - Location at Solid Waste

24	1	Central Transfer Station 1634 CR 419 Longwood, FL	\$ <u>49</u>	\$ <u>92</u>	\$ <u>152</u>	\$ <u>222</u>	\$ <u>27</u>	522.-
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Group D - Location at County Courthouse

#	Building Code & Name	Quarterly Visual Inspection	Semi-Annual Inspection	Annual Full functional test	Fire Alarm Hook-up and Programming	Cost per Monthly Monitoring
1	Courthouse & Annex 310 N. Park Ave Sanford, FL	\$ —	\$ 127	\$ 430	\$ 222	\$ 27

806 -

Group E - Locations at Public / EMS / Fire / Rescue

1	EMS/Fire/Rescue Training Ctr 201 Valentine Way Longwood, FL	\$ 39	\$ 47	\$ 77	\$ N/A	\$ N/A
2	EMS Storage 203 W. County Home Rd Sanford, FL	\$ 39	\$ 39	\$ 39	\$ N/A	\$ N/A
3	Fire Station 12 325 Douglas Ave Altamonte Springs, FL	\$ —	\$ 39	\$ 109	\$ N/A	\$ N/A
4	Fire Station 13 1240 W. Highway 436 Forest City, FL	\$ —	\$ 47	\$ 77	\$ N/A	\$ N/A
5	Fire Station 14 600 Hattaway Dr Altamonte Springs, FL	\$ 39	\$ 39	\$ 77	\$ N/A	\$ N/A
6	Fire Station 16 930 Weliva Springs Rd Longwood, FL	\$ —	\$ 49	\$ 97	\$ N/A	\$ N/A
7	Fire Station 22 7122 US Highway 17-92 Fem Park, FL	\$ —	\$ 61	\$ 128	\$ N/A	\$ N/A
8	Fire Station 23 4810 Howell Branch Rd Winter Park, FL	\$ 39	\$ 48	\$ 68	\$ N/A	\$ N/A
9	Fire Station 27 5280 Red Bug Rd, Casselberry, FL	\$ 44	\$ 63	\$ 139	\$ N/A	\$ N/A
10	Fire Station 34 4905 State Rd 46 Sanford, FL	\$ —	\$ 52	\$ 128	\$ N/A	\$ N/A
11	Fire Station 35 201 W. County Home Rd Sanford, FL	\$ —	\$ 61	\$ 126	\$ N/A	\$ N/A
12	Fire Station 36 1600 Lake Mary Bldg Lake Mary, FL	\$ —	\$ 47	\$ 90	\$ N/A	\$ N/A
13	Fire Station 41 3355 E. State Rd 46 Sanford, FL	\$ —	\$ 59	\$ 141	\$ N/A	\$ N/A

163

117

148

124 -

155 -

146 -

189

155 -

246 -

180

187

137

200 -

#	Building Code & Name	Quarterly Visual Inspection	Semi-Annual Inspection	Annual Full functional test	Fire Alarm Hook-up and Programming	Cost per Monthly Monitoring
39 40 14	Fire Station 42 320 E. State Rd 46 Geneva, FL	\$ <u>—</u>	\$ <u>80</u>	\$ <u>102</u>	\$ <u>N/A</u>	\$ <u>N/A</u>
15	Fire Station 43 110 7th St. Chuluota, FL	\$ <u>—</u>	\$ <u>46</u>	\$ <u>70</u>	\$ <u>N/A</u>	\$ <u>N/A</u>

152

116.

Maintenance and Repairs:

Hourly rate to perform repairs, maintenance or general services, involving the Fire Alarm Systems and Temperature Control Systems. Hourly rates commence upon arrival to site. Reimbursement for travel time and from sites will not be authorized.

Straight Time Hourly Rate

Monday through Friday 8:00 A.M. to 5:00 P.M.

\$ 65

Overtime Hourly Rate

Monday through Friday 5:01 P.A. to 7:59 A.M. and all day Saturday

\$ 97.50

Sunday and Holidays Rate

\$ 97.50

Holidays as recognized by the County:

Parts:

Parts furnished by the Contractor shall be at Contractor's actual cost plus 15 % (percent). Evidence of actual cost shall be required.

TAX EXEMPTION NUMBERS

FLORIDA SALES: 69-11-033995-53C
FEDERAL SALES/USE: 59-74-0013K

Board of County Commissioners
Seminole County, Florida
PURCHASE ORDER

P.O. NUMBER:

NOTE: ALL PACKING SLIPS, INVOICES & CORRESPONDENCE
MUST REFERENCE THIS PURCHASE ORDER NUMBER.

S
H
I
PV
E
N
D
O
R

VENDOR PHONE #

TERMS

NO. OF CALENDAR DAYS FOR DELIVERY A.R.O.

WARRANTY

ITEM #

QUANTITY

UNIT

ITEM DESCRIPTION

UNIT PRICE

EXTENDED PRICE

REQUESTING
DEPT/DIVCONTACT
PERSON

TOTAL AMOUNT \$

ALL SHIPMENTS ARE CONSIDERED TO BE PREPAID, F.O.B. DESTINATION, INSIDE DELIVERY, UNLESS OTHERWISE AGREED UPON PRIOR TO SHIPMENT AND SO INDICATED ABOVE.
C.O.D. SHIPMENTS CANNOT BE ACCEPTED. THIS ORDER IS SUBJECT TO THE TERMS & CONDITIONS ON THE REVERSE SIDE OF THIS ORDER.

SUBMIT ALL INVOICES IN DUPLICATE TO:

CLERK - B.C.C. FINANCE DIVISION

POST OFFICE BOX 8080

SANFORD, FL 32772-0869

Accts. Payable Inquiries - Phone (407) 665-7681

VENDOR

PURCHASING DIVISION - AUTHORIZED SIGNATURE

for: SEMINOLE COUNTY BOARD OF COUNTY COMMISSIONERS

**Section 4 –
Scope of Services and Price Submittal**

**PROJECT: TERM CONTRACT FOR FIRE ALARM MONITORING, INSPECTIONS, TESTING AND
MAINTENANCE IN SEMINOLE COUNTY LOCATIONS
COUNTY CONTRACT NO.: IFB-3080-03/GMG**

Name of Bidder: Audio Systems of Florida, Inc.

Mailing Address: Same as below.

Street Address: 1985 Corporate Square

City/State/Zip: Longwood, Fl. 32750

Phone Number: (407) 332-1985

FAX Number: (407) 332-0227

License Number: EF 00639

Pursuant to and in compliance with the Invitation for Bid, Instructions to Bidders, and the other documents relating thereto, the undersigned Bidder, having familiarized himself with the terms of the Contract Documents, local conditions affecting the performance of the Work, and the cost of the Work at the places where the Work is to be done, hereby proposes and agrees to perform, including all of its component parts and everything required to be performed, and to provide and furnish any and all of the labor, material, and tools, equipment, and all transportation services necessary to perform the Work and complete in a workmanlike manner, all of the Work required in connection with the required services, all in strict conformity Contract Documents, including Addenda Nos. 1 through 2, on file at the Purchasing Division for the amount hereinafter set forth.

The undersigned, as Bidder, declares that the only persons or parties interested in this bid as principals are those named herein; that this bid is made without collusion with any person, firm or corporation; and he proposes and agrees, if the bid is accepted, that he/she will execute an Agreement with the COUNTY in the form set forth in the Contract Documents; that he/she will furnish the Insurance Certificates.

IN WITNESS WHEREOF, BIDDER has hereunto executed this FORM this 14th
day of January, 2004.

Audio Systems of Florida Inc
(Name of BIDDER)


(Signature of person signing FORM)

Chris Krall
(Printed name of person signing FORM)

STATE OF FLORIDA)
) ss
COUNTY OF Seminole)

1. I am the Vice President of Audio Systems with a local office in Longwood, Fl and principal office in Longwood, Fl.

2. The above named entity is submitting an Expression of Interest for the Seminole County project described as ***IFB-3080-03/GMG – Term Contract for Fire Alarm Monitoring, Inspections, Testing and Maintenance in Seminole County Locations***

10. In the event that a conflict of interest is identified in the provision of services, I, on behalf of the above named entity, will immediately notify Seminole County in writing.

commissioned name of notary public)



Attachment B
Compliance with the Public Records Law

Upon award recommendation or ten (10) days after opening, submittals become "public records" and shall be subject to public disclosure consistent with Chapter 119, Florida Statutes. Bidders must invoke the exemptions to disclosure provided by law in the response to the solicitation, and must identify the data or other materials to be protected, and must state the reasons why such exclusion from public disclosure is necessary. The submission of a bid authorizes release of your firm's credit data to Seminole County.

If the company submits information exempt from public disclosure, the company must identify with specificity which pages/paragraphs of their bid/bid package are exempt from the Public Records Act, identifying the specific exemption section that applies to each. The protected information must be submitted to the County in a separate envelope marked accordingly.

By submitting a response to this solicitation, the company agrees to defend the County in the event we are forced to litigate the public records status of the company's documents.

Company Name: Audio Systems of Florida, Inc

Authorized representative (printed): Chris Krall

Authorized representative (signature): 

Date: January 14, 2004

Project Number: IFB-3080-03/GMG

THIS FORM MUST BE COMPLETED AND RETURNED WITH YOUR BID

Attachment C
BIDDER'S CERTIFICATION

I have carefully examined the Invitation for Bid, Instructions to Bidders, General and/or Special Conditions, Vendor's Notes, Specifications, proposed agreement and any other documents accompanying or made a part of this Bid Documents.

I hereby propose to furnish the goods or services specified in the Invitation for Bid at the prices, rates or discounts quoted in my bid. I agree that my submittal will remain firm for a period of up to one hundred twenty (120) days in order to allow the County adequate time to evaluate the bids.

I agree to abide by all conditions of this proposal and understand that a background investigation may be conducted by the Seminole County Sheriff's Department prior to award.

I certify that all information contained in this bid is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to submit this bid on behalf of the vendor/contractor as its act and deed and that the vendor/contractor is ready, willing and able to perform if awarded the contract.

I further certify, under oath, that this bid is made without prior understanding, agreement, connection, discussion, or collusion with any other person, firm or corporation submitting a proposal for the same product or service; no officer, employee or agent of the Seminole County Government or of any other Bidder interested in said proposal; and that the undersigned executed this Bidder's Certification with full knowledge and understanding of the matters therein contained and was duly authorized to do so.

Name of Business Audio Systems of Florida, Inc

By: *Chris M. Krall*

Signature

Chris Krall, Vice Pres.
Name & Title, Typed or Printed

1985 Corporate Square
Mailing Address

Longwood, Fl. 32750
City, State, Zip Code

(407) 332-1985
Telephone Number

Sworn to and subscribed before me

This 14th day of

Jan 2004
Susan K. Burton
Signature of Notary

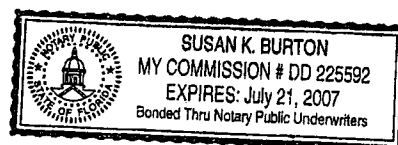
Notary Public, State of Florida

Personally Known

OR-

Produced Identification _____

Type: _____



Attachment D
Draft Agreement



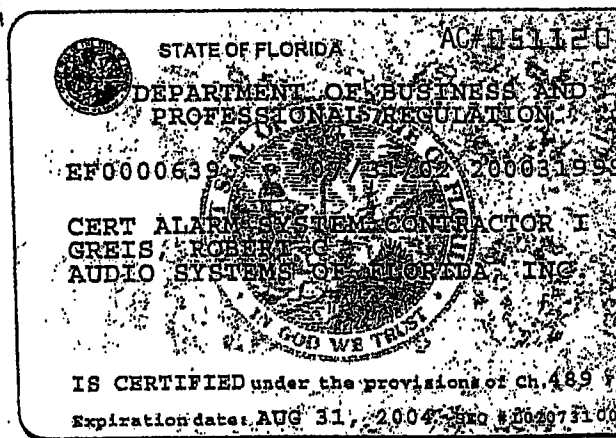
STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

ELECTRICAL CONTRACTORS LICENSING BOARD
1940 NORTH MONROE STREET
TALLAHASSEE FL 32399-0783

(850) 487-1395

GREIS, ROBERT C
AUDIO SYSTEMS OF FLORIDA, INC.
4704 ROCKLEDGE RD
ORLANDO FL 32807-1228



DETACH HERE

AC#0511205

STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
ELECTRICAL CONTRACTORS LICENSING BOARD

SEQ#L02073100

DATE	BATCH NUMBER	LICENSE NBR
07/31/2002	200031999	EFC0000639

The ALARM SYSTEM CONTRACTOR I
Named below IS CERTIFIED
Under the provisions of Chapter 489 FS.
Expiration date: AUG 31, 2004

GREIS, ROBERT C
AUDIO SYSTEMS OF FLORIDA, INC.
1985 CORPORATE SQUARE
TALLAHASSEE FL 32309



Audio Systems of Florida, Inc.
THE SYSTEMS CONTRACTOR

January 14, 2004

To: Seminole County Purchasing and Contracts Division
1101 East First Street
Sanford, Fl. 32771-1468
Attn: Purchasing, Bid Number IFB -3080-30/GMG
Re: License Sanctions

Dear Sirs:

This letter is to inform the County that there are no Sanctions filed by or against Audio Systems of Florida, Inc. for the Five year period as called for in the above Bid Number IFB -3080-30/GMG.

Regards,

Steve Echols
Service Sales Manager



Audio Systems of Florida, Inc.
THE SYSTEMS CONTRACTOR

January 14, 2004

To: Seminole County Purchasing and Contracts Division
1101 East First Street
Sanford, Fl. 32771-1468
Attn: Purchasing, Bid Number IFB -3080-30/GMG
Re: Summary of Litigation

Dear Sirs:

This letter is to inform the County that there are no claims filed by or against Audio Systems of Florida, Inc. for the Five year period as called for in the above Bid Number IFB -3080-30/GMG.

Regards,

Steve Echols
Service Sales Manager



Audio Systems of Florida, Inc.
THE SYSTEMS CONTRACTOR

January 14, 2004

To: Seminole County Purchasing and Contracts Division
1101 East First Street
Sanford, Fl. 32771-1468
Attn: Purchasing, Bid Number IFB -3080-30/GMG
Re: Approach to Work

Dear Sirs:

The procedure used by Audio Systems of Florida Inc. to properly Test and Inspect the Fire Alarm System of each facility is based on the standards as set out on the National Fire Protection Association guide lines as adopted by the local authority having jurisdiction. Currently we staff trained technicians to perform the required testing and a complete report and required documentation is supplied to the site on completion and a copy is kept on file as required by the current Florida Statutes.

Each time a technician visits a site and performs any procedure of inspection or repair, a Tag as required by the Florida Statutes 633 4a-48 is placed on the Control unit.

Prior to any scheduled testing we notify the local site of such and also if the system is monitored, we notify any remote Central Station of such testing and approximate time to test until we call to place the system back on-line with the remote monitoring station.

Testing frequency per 1999 edition of NFPA 72 calls for :

Monitored System, Quarterly and Visual Inspection on a Semi Annual basis with an Annual Functional Test.

Exceptions: Reference Exhibit A, Section 6 Supplemental Conditions, Paragraphs J, K and N: Please note regarding to the One Hour response time, we will take exception to any system that requires an authorized manufacturer's representative with proprietary equipment and software to reprogram the Fire Alarm System for and not limited to : changes, adds or deletes or repairs since this aspect is a sole source item and Audio Systems can not be held responsible for an outside contractors performance.

Regards,

Steve Echols
Service Sales Manager

Michael M. Barretta

Experience:

Audio Systems of Florida, Inc.

1979 -

Present

Service Technician

- . Responsible for installation, trouble shooting and repair of Fire Alarm, Security, Access Control, Sound and CCTV Systems
 - . Spare parts inventory on assigned vehicle
-

Partial Project List:

- . Orlando International Airport - Orlando, Florida
 - . Orange County Courthouse Complex - Orlando, Florida
 - . 33rd Street Jail - Orlando, Florida
 - . Florida Hospital - Orlando, Florida
 - . Orlando Regional Healthcare System - Orlando, Florida
 - . Orlando Utilities Commission - Orlando, Florida
 - . AAA Headquarters - Heathrow, Florida
-

Education/Training:

- . Brevard Community College - Electronics
 - . ABC Electrical Apprentice Program
 - . Dukane Corporation - Sound, Intercom & Nurse Call Systems
 - . Edwards Systems Technology - Fire Alarm Systems
 - . Multiple Factory Training Courses - Access Control, Security, CCTV, MATV
 - . Nicet Certified Level 1 - Actively Pursuing Level 2
-

References:

Timothy Strever

Experience:

Audio Systems of Florida, Inc.

1997 -

Present

CAD/Engineering/IT Manager

- Responsible for all design and aspects of CAD drawings for all low voltage systems, including Fire Alarm, CCTV, Nursecall, Access Control, Security and Sound Systems.
- Designed company web page and responsible for entire company WAN Network which includes Voice Over Internet Protocol, Windows NT 4.0, Windows 95, Windows 98, Windows 2000 Professional, Windows 2000 Server, UCS Accounting Software, Frontpage, AutoCAD R14, R2000, Microsoft Office 2000 Professional, Domain and e-mail control, Firewall setup and integration.

Firetronics, Inc.

1996 -1997

Draftsman

- Manual Drafting and design of structural floor plans of fire alarm detection and access control systems for commercial businesses. Read blueprints and submit all proper forms to central Florida jurisdictions for permitting purposes.

Partial Project List (Audio Systems of Florida, Inc. only):

- Walt Disney World - Orlando, Florida
- Orange County Courthouse - Orlando, Florida
- Orlando Sentinel - Orlando, Florida
- Orlando International Airport (various projects) - Orlando, Florida
- Orange County Convention Center, Phase IV - Orlando, Florida
- Indian River Memorial Hospital - Vero Beach, Florida

Education/Training:

- University of Missouri-Kansas City - Bachelor of Arts - Communications Studies
Telecommunications Emphasis 1982-1986
 - Florida Technical College - Associate of Science - Computer Information Science
CAD Engineering Technology Emphasis 1996-1997
 - Nicet Level 1 - Certification # 104186 - Fire Alarm Engineering Technology
2000
-

Ralph G. Lam

Experience:

Audio Systems of Florida, Inc.

2001 -

Present

Project Manager

- Responsible for installation, trouble shooting and repair of Fire Alarm, Security, Access Control, Sound and CCTV System
- Fiber optic experience in installation and termination
- Responsible for project completion operations, supervision & training of personnel

Del-Marva Systems

1995-2001

Service Technician

- Responsible for installation, trouble shooting and repair of Fire Alarm, Security, Access Control, Sound and CCTV System
- Fiber optic experience in installation and termination

The Vegetarian

1994-

1995

Manager

- Responsible for department operations, supervision & training of personnel

Frogger Cookies

1990-1995

Business Owner

- Responsible for distribution, personnel, and financial operations of multi-state cookie manufacturing business.

Partial Project List:

- Orlando Sentinel - Orlando, Florida
- Orlando Regional Healthcare System - Orlando, Florida
- Florida Hospital - Orlando, Florida
- Orange County Courthouse Complex - Orlando, Florida
- Celebration Health - Celebration, Florida
- Walt Disney World- Grand Floridian - Lake Buena Vista, Florida

Education/Training:

- Delaware Technical and Community College - AS in Electronics
 - N.I.C.E.T - Level Two N.I.C.E.T certified- Actively pursuing Level III
 - Dukane Corporation - Sound, Intercom & Nurse Call
 - Fire Extinguisher License - Currently in good standing
-

References:

Steve Echols

Experience:

Audio Systems of Florida, Inc.

2000 -

Present

Service Sales Manager/Field Offices Operations

- . Directly responsible for the estimation of projects of our central office in Orlando and field offices in Ft. Myers and maintaining and supporting existing Electrical Contractors
- . Systems training
- . Customer Relations

Audio Systems of Florida, Inc.

1995 -

2000

Project Manager & Estimator / Airport Operations

- . Directly responsible for the installation of various projects at GOAA starting from the outset to the final completion and acceptance of the project
- . Coordination with General and Electrical Contractors
- . Systems training
- . Customer Relations

Security Consultant CCTV and Access Control, Security Systems

1988 - 1995

Consultant for Central Florida

- . Build Security dealer network and training program in the Southeastern US by increasing awareness of product

Partial Project List:

- . Orlando International Airport - Orlando, Florida
- . OUC - Orlando, Florida
- . Orange County School Board - Orlando, Florida
- . Seminole County School Board - Sanford, Florida
- . Volusia County School Board - Deltona, Florida

Education/Training:

- . AFA Associate - Fire Alarm Systems Agent, Burglar Alarm Systems Agent in State of Florida
- . Dukane Corporation - Sound, Intercom & Nurse Call Systems
- . Edwards Systems Technology - Fire Alarm Systems
- . Multiple Technical Training Courses - Northern Systems, IED Systems
- . Multiple Sales Training Courses - Sandler Sales Training, Fire Alarm and Security Sales Training

References available:

Dave Schaffer

Experience:

Audio Systems of Florida, Inc.

1993 -

Present

Crew Leader

- . Write and provide programming for various EST systems.
- . Provide oversight and direction to other installation personnel
- . Plan and execute installation of fire alarm systems
- . Responsible for final termination of systems, test & inspection

Gerard Landscaping

1992-1993

Manager

Oshman Sporting Goods

1991-1992

Manager

- . Responsible for department operations, supervision & training of personnel

Winter Springs Police Department

1986-1991

Officer

Partial Project List:

- . Orlando Sentinel - Orlando, Florida
 - . Orange County Convention Center - Orlando, Florida
 - . Orlando Regional Healthcare System - Orlando, Florida
 - . Florida Hospital - Orlando, Florida
 - . Orlando International Airport - Orlando, Florida
 - . Walt Disney World - Orlando, Florida
 - . Numerous nursing homes, churches and correctional facilities
-

Education/Training:

- . NBFAA- Level Two Technical Training
 - . NBFAA- Essential Sales Training
 - . Silent Knight 5800 Series Factory Certification
 - . AFAA Intermediate Fire Alarm Seminar
 - . EST-3, FCC, Fireworks Certified
 - . IRC-3 Certified
 - . NICET Level I
-

References:

Chris M. Krall

Experience:

Audio Systems of Florida, Inc.

1997-

Present

Operations Manager

- . Manage & control all aspects of business operation
- . Schedule & manage service and installation personnel
- . Responsible for P/L of Operations

Checkpoint, Ltd.

1994 - 1997

Operations Manager

- . Manage & control all aspects of business operation
- . Schedule & manage service and installation personnel
- . Responsible for database management systems

Audio Systems of Florida, Inc.

1982 -

1994

Operations/Project Manager

- . Manage all aspects of installation department
- . Multiple programming skills used for systems integration

Partial Project List:

- . Orlando International Airport - Orlando, Florida
- . Orange County Convention Center - Orlando, Florida
- . Orange County Courthouse Complex - Orlando, Florida
- . Celebration Healthcare - Celebration, Florida
- . Florida Hospital - Orlando, Florida
- . Cape Canaveral Hospital - Cocoa Beach, Florida

Education/Training:

- . U.S. Air Force - Electronics
- . Seminole Community College - Associates of Electronic Technology
- . Dukane Corporation - Sound, Intercom & Nurse Call Systems
- . Edwards Systems Technology - Fire Alarm Systems
- . Multiple Technical Training Courses - Access Control, Security, CCTV, MATV Systems

References:

Trade/Client References:

1. Greater Orlando Aviation Authority
One Airport Blvd.
Orlando, FL 32827-4399
Contact: Mark Birkebak, Mgr Engr
407-825-4058 *fax - 407 855-3531*
2. Florida Hospital
601 E. Rollins Street
Orlando, FL 32803
Contact: Roy DuPree, Facilities
407-303-7232 *fax 407-303-7233*
3. Orange County Government
201 S. Rosalind Avenue
Orlando, FL 32801
Contact: Howard Freeman *407 836-5899*
407-836-5643
4. Citrus Memorial Hospital
502 Highland Blvd.
Inverness, Fl. 34452
Contact: Forrest Pye, Admin.
352-344-6523
5. Lakeland Regional Medical Center
1324 Lakeland Hills Dr.
Lakeland, Fl. 33801
Contact: Bill Hart, Bio Med Engr
863-687-1468