

## **REQUEST FOR PROPOSALS**

**25. Approve assignment of name change on RFP-0268-05/BHJ – Collections Services for various County Departments with Credit Plus Solutions Group, Harrisburg, PA to NRA Group LLC, Harrisburg, PA.**

RFP-0268-05/BHJ provides a qualified firm to perform a complete review of outstanding receivables and engage in the appropriate activities required to collect the outstanding receivables for the Public Defender's Office (Liens); Environmental Services Department/ Water and Sewer Division; Public Safety Department/Animal Services; EMS/Fire/Rescue Divisions; Library and Leisure Services Department; and Planning and Development Department.

Credit Plus Solutions Group has recently been acquired by NRA Group, LLC, Harrisburg, PA and they have agreed to accept the terms and conditions of the contract with Seminole County as currently established. Credit Plus Solutions Group will now be a Division of NRA Group, LLC and will continue to service Seminole County.

Environmental Services Department/ Water and Sewer Division; Public Safety Department/Animal Services and EMS/Fire/Rescue Divisions; Library and Leisure Services Department; Planning and Development Department and Fiscal Services Department/Purchasing and Contracts Division recommend that the Board approve and authorize the Chairman to execute the assignment as prepared by the County Attorney's Office.

**COLLECTION SERVICES AGREEMENT (RFP-0268-05/BHJ)**

THIS ASSIGNMENT is made and entered into this \_\_\_\_ day of \_\_\_\_\_, 20\_\_, by and between **CREDIT PLUS SOLUTIONS GROUP**, whose address is 2491 Paxton Street, Harrisburg, Pennsylvania 17111, hereinafter called the "ASSIGNOR", **NRA GROUP, LLC**, whose address is 2491 Paxton Street, Harrisburg, Pennsylvania 17111, hereinafter called the "ASSIGNEE," and **SEMINOLE COUNTY**, a political subdivision of the State of Florida, whose address is Seminole County Services Building, 1101 East First Street, Sanford, Florida 32771, hereinafter called the "COUNTY".

**W I T N E S S E T H:**

**WHEREAS**, the COUNTY and the ASSIGNOR entered into a Collection Services Agreement (RFP-0268-05/BHJ) on March 1, 2006, whereby the ASSIGNOR agreed to provide the COUNTY with collection services on a continuing basis; and

**WHEREAS**, the ASSIGNOR wishes to dissolve its business entity, transferring certain assets, liabilities and contractual responsibilities to NRA Group, LLC; and

**WHEREAS**, majority shareholders and executives of both the ASSIGNOR and the ASSIGNEE desire this assignment; and

**WHEREAS**, Section 15 of the March 1, 2006 Agreement entered into between the COUNTY and the ASSIGNOR requires that the Agreement not be assigned by the parties without prior written consent of the other party, and in such cases, only by a document of equal dignity therewith; and

WHEREAS, the COUNTY, the ASSIGNOR and the ASSIGNEE all feel that assignment of this Agreement to the ASSIGNEE will best serve the needs of all parties,

NOW, THEREFORE, in consideration of the mutual understandings and covenants set forth herein, the COUNTY, the ASSIGNOR and the ASSIGNEE agree as follows:

(1) The ASSIGNOR assigns all of its rights in that certain Agreement with the COUNTY dated March 1, 2006 for collection services (RFP-0268-05/BHJ) to the ASSIGNEE, effective immediately.

(2) The ASSIGNEE accepts the above assignment and agrees to be bound by all of the terms and conditions of that Agreement dated March 1, 2006 to be performed on the part of the ASSIGNOR and agrees to indemnify the COUNTY against any and all liabilities under that Agreement, effective immediately.

(3) The COUNTY hereby consents to the foregoing assignments between the ASSIGNOR and the ASSIGNEE of those contracted rights and duties as set forth in the Agreement dated March 1, 2006, Collection Services Agreement (RFP-0268-05/BHJ).

IN WITNESS WHEREOF, the parties hereto have made and executed this Assignment on the date below written.

CREDIT PLUS SOLUTIONS GROUP

\_\_\_\_\_  
Witness

\_\_\_\_\_  
Print Name

By: \_\_\_\_\_  
ROBERT R. WOZNIEWICZ, President/CEO

Date: \_\_\_\_\_

\_\_\_\_\_  
Witness

\_\_\_\_\_  
Print Name

NRA GROUP, LLC

\_\_\_\_\_  
Witness

\_\_\_\_\_  
Print Name

By: \_\_\_\_\_  
STEVE KUSIC, President

Date: \_\_\_\_\_

\_\_\_\_\_  
Witness

\_\_\_\_\_  
Print Name

ATTEST:

BOARD OF COUNTY COMMISSIONERS  
SEMINOLE COUNTY, FLORIDA

\_\_\_\_\_  
MARYANNE MORSE  
Clerk to the Board of  
County Commissioners of  
Seminole County, Florida.

By: \_\_\_\_\_  
CARLTON HENLEY, Chairman

Date: \_\_\_\_\_

For the use and reliance  
of Seminole County only.

Approved as to form and  
legal sufficiency.

As authorized for execution  
by the Board of County Commissioners  
at their \_\_\_\_\_, 20\_\_\_\_\_  
regular meeting.

\_\_\_\_\_  
County Attorney

AC/lpk  
3/6/06  
Rfp-0268 assign



# Credit Plus

Solutions Group

An Employee Owned Company

Credit Plus Solutions Group, Inc. and NRA GROUP, LLC. OF Harrisburg, Pennsylvania are delighted to announce they have entered into an agreement, in which NRA GROUP, LLC will acquire the servicing rights to the revenue recovery business currently being provided to US Bank.

CPSG believes that NRA's accounts receivable management values, their quality of services, including 24/7 web access to their clients, making over 100,000 outbound calls daily and the broad range of revenue recovery markets they serve are an excellent fit with the services utilized by your company. We are confident that you will find NRA Group, LLC the perfect fit for your company also.

NRA GROUP, LLC. recently acquired the assets of National Recovery Agency Inc., which has been providing Revenue Recovery Services for over 27 years, managing 300 million in bad debt with over 100 employees in 5 states. NRA GROUP, LLC believes their philosophy is a true client centered approach. Their expertise, technology, and results are unparalleled in this line of business, and they will continue to focus on the goal of building strong relationships one customer at a time.

The transition should be completed during the month of March. Technological as well as operational aspects should be virtually seamless to you.

Warmest Regards,

Robert R. Wozniwicz  
President and CEO  
Credit Plus Solutions Group, Inc.

Steven Kusic

Steven C. Kusic  
President  
NRA GROUP, LLC.



**Credit Plus**  
Solutions Group

*Kelly Krefting*  
*National Sales Manager*  
*Credit Plus Solutions Group*  
*P.O. Box 527*  
*Medina, Ohio 44258*  
*Phone/Fax 330-722-9694*

3/6/2006

Seminole County  
1101 E. 1<sup>st</sup> St., Room 3208  
Sanford, FL 32771  
Attn: Bill Johnson

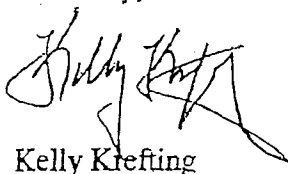
Dear Mr. Johnson,

The recent sale of Credit Plus Solutions Group Inc. to NRA (National Recovery Associates) will not impact the servicing of the Seminole County Florida collection account.

The management team at NRA Group LLC (DBA Credit Plus Solutions Group) is fully committed to the servicing of your collection needs and will comply with the terms and conditions of RFP #0269-05/BHJ. NRA Group LLC will honor all terms and conditions of the completed RFP that was sent from Credit Plus Solutions Group Inc. to Seminole County Florida on 11/11/2005. The quoted collection fee of 14% will also be honored for all departments of Seminole County Florida that were included in RFP # 0269-05/BHJ.

Our organization looks forward to working with you.

Sincerely,



Kelly Krefting