


**27. Approve Sole Source Procurement for “No Smoke” system for fire apparatus, with Ward Diesel Filter, Elmira, NY (\$117,000.00).**

Ward Diesel Filter is the sole source provider of the “No Smoke” diesel filtration system to be installed on fire apparatus as requested by the County Public Safety Department. The authorized Area Dealer for Ward Diesel Filter is Ten-8 Fire Equipment, Sanford. The system is a self contained, fully automatic, diesel filtering system designed to trap potentially hazardous pollutants.

This is a budgeted item and funds are available in account number 056100-56064200 (Fire Rescue Operations, Equipment). Public Safety and Fiscal Services/Purchasing and Contracts Division recommend the Board to approve the project and authorize Purchasing and Contracts Office to issue the Purchase Order.

## 27

**PROPRIETARY SOURCE**

<b>Purchasing &amp; Contracts Manager - Determination</b>	
Comments:	
Approval/Disapproval of:	
Manager Signature: 	Date: 12/17/03
Purchase Order No.:	Amount of Purchase: \$ 157,000

NDV-21-03 10:37 AM TEN 8 FIRE EQUIP

407 328 5083

P.01

11/21/2003 09:03 FAX 907 739 7002

WARD DIESEL FILTER SYS

0001

27

**WARD DIESEL FILTER SYSTEMS**

133 Philo Road West  
Elmira, NY 14903  
Phone: 800-845-4665  
Fax: 607-739-7092

[www.warddiesel.com](http://www.warddiesel.com)

October 29, 2003

Ten-8 Fire Equipment  
P.O. Box 141  
Sanford, FL 32771

Attention: Joe Hoffman

Dear Joe:

Ward Diesel Filter is the sole manufacturer and sole distributor of the "PATENTED" "NO SMOKE" diesel filtration system granted by the United States Government pursuant to Patent Number 4,803,838 dated February 14, 1989. No other company or individual has been licensed to manufacture or market an identical or similar system. Installation of the system(s) is completed by Ward Diesel service technician(s) on all new installations at the manufacturer facilities. As a retrofit assembly, the installation is completed at the fire department.

If you have any additional questions, do not hesitate to contact me.

Very truly yours,

WARD DIESEL FILTER SYSTEMS

*Bertha E. Tunis-Holton*

Bertha E. Tunis-Holton

**WARD** DIESEL FILTER

**NO SMOKE**

PATENTED

DEC-08-04 12:59 PM TEN 8 FIRE EQUIP 407 328 5083 P.01

TEN-8 FIRE EQUIPMENT, INC

2904 50TH AVENUE DRIVE EAST 141 MARITIME DRIVE  
BRADENTON FL 34203 SANFORD FL 32771  
IN FLA 1.800.228.3888  
PHONE 941-758-7779 PHONE: 407-328-5081  
FAX 941-758-3888 FAX: 407-328-5083  
visit us at: www.ten8fire.com

DATE?  
SALES ORDER

Order Number: SVQ1012  
Order Date:  
Page: 1

Sold SEMINOLE COUNTY BOCC  
To: BC SONAFELT  
COUNTY FINANCE  
P.O. BOX 8080  
SANFORD, FL 32772-8080

Ship SEMINOLE COUNTY FIRE DEPT  
To: BC SONAFELT  
PUBLIC SAFETY/FSR  
203 W COUNTY HOME ROAD  
SANFORD, FL 32773

Ship Via  
Ship Date  
Terms NET 20 DAYS  
Work Done  
Problem  
Equipment

Customer ID SEM CO  
P.O. Number  
P.O. Date  
SalesPerson RB  
Ten-8 Contact JHOFFMAN

Item No.	Description	UOM	Quantity	Unit Price	Total Price
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LABOR	"NO SMOKE" SYSTEM INSTALLED ON FIRE APPARATUS BY WARD DIESEL CORP. AT TEN-8 SANFORD FACILITY.	HOUR	12	9,750.00	7,000.00
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Amount Subject to Sales Tax	0.00	Amount Exempt from Sales Tax	117,000.00	Subtotal:	117,000.00
				Invoice Discount:	0.00
				Sales Tax:	0.00
				Total:	117,000.00

RECEIVED  
SEMINOLE CTY. PURCHASING  
2003 DEC 12 AM 8:18



133 Philo Road West  
Elmira, NY 14903  
Phone: 800-845-4665  
Fax: 607-739-7092

## WARD DIESEL FILTER SYSTEMS

www.warddiesel.com

December 15, 2003

27

Seminole County Purchasing  
1101 E. 1<sup>st</sup>. Street  
Sanford, FL 32771

Attention: Jacqui Perry

Reference: Ten-8 Fire Equipment Co.

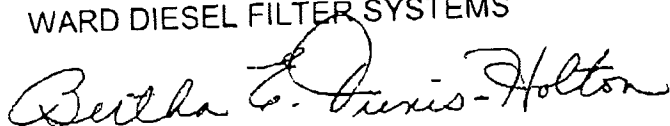
Dear Jacqui:

Per our conversation this date, please be advised that Ten-8 Fire Equipment Co. is the only authorized dealer for Ward Diesel Filter Systems in the State of Florida.

If I can be of any additional assistance, please advise.

Very truly yours,

WARD DIESEL FILTER SYSTEMS



Bertha E. Tunis-Holton

**WARD** DIESEL FILTER



PATENTED